

603 W. Landstreet Rd. Orlando, FL 32824
Customer Service Phone: (407) 888-9669
Customer Service Fax: (407) 888-2301
Customer Service Email: orlando@shepardes.com

# **SHOW INFORMATION**

## 2014 ASCP Annual Meeting & Exhibition

November 5 - 6, 2014

Gaylord Palms Resort - Kissimmee, Florida

Event Code: F192251114

#### **BOOTH PACKAGE**

Items provided in your booth, per exhibitor: 8' High backwall drape, 3' High sidewall drape

7" x 44" Cardstock Identification Sign

EXHIBIT HALL CARPET: The exhibit hall is not carpeted; however, the aisles will be carpeted in

TUXEDO (grey/black). Booth spaces are not carpeted, but floor covering is REQUIRED and will be enforced by show management. If the floor is not covered ONE hour prior to hall opening, ASCP will have carpet installed at the

exhibitor's expense.

Show drape color(s): Grey, White Aisle carpet color: Tuxedo

#### **EXHIBIT SHOW SCHEDULE**

General Exhibitor Move-in: Tuesday, November 4, 2014 8:00 AM - 5:00 PM

Wednesday, November 5, 2014 8:00 AM - 1:00 PM

Exhibit Hours: Wednesday, November 5, 2014 4:15 PM - 6:15 PM

6:15 PM - 7:15 PM Pharmacy Class Reunion &

45th Birthday Bash

Thursday, November 6, 2014 4:00 PM - 6:00 PM

6:00 PM - 7:00 PM Night of Mystery Reception

Exhibitor Move-out: Thursday, November 6, 2014 7:00 PM - 11:00 PM

Friday, November 7, 2014 8:00 AM - 12:00 PM

Freight Re-route Time: Friday, November 7, 2014 12:00 PM

#### **IMPORTANT DEADLINES**

Exhibitor appointed contractor notification deadline: Wednesday, October 8, 2014

Discount price deadline for standard Shepard orders: Wednesday, October 15, 2014

First day for warehouse deliveries without a surcharge: Wednesday, October 8, 2014

Last day for warehouse deliveries without a surcharge: Tuesday, October 28, 2014

First day freight can arrive at show facility: Tuesday, November 4, 2014 at 8:00 AM

#### SHIPPING ADDRESSES

#### **Advance Shipments Address**

[Exhibiting Co. Name & Booth Number]
2014 ASCP Annual Meeting & Exhibition
c/o Shepard Exposition Services
603 W. Landstreet Rd
Orlando, FL 32824

#### **Direct Shipments Address**

c/o Shepard Exposition Services
[Exhibiting Co. Name & Booth Number]
2014 ASCP Annual Meeting & Exhibition
Gaylord Palms Resort
3208 Gaylord Way
Kissimmee, FL 34746



# **ONLINE ORDERING INSTRUCTIONS**

# 2014 ASCP Annual Meeting & Exhibition

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#### Shepard Exposition Services

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# \*\*\*ATTENTION EXHIBITORS\*\*\*

**ORDER NOW!** Follow these simple steps to order Shepard Services Online:

- 1. GO TO: www.shepardes.com/intro.asp
- 2. Click on 2014 ASCP Annual Meeting & Exhibition
- 3. LOG IN from the Show Information page.
- 4. ENTER your email address and password then click

login

a. **NEW users**: User name = Your Email Address (provided by Show Management)

Password = ASCP14

b. **Previous users**: User name = Your Email Address

Password = Your pre-existing password

- 5. Don't remember your password? Click the link <a href=""">"Forgot your password?"</a> and follow the prompts to have your password sent to the registered email address.
- 6. Once logged in, you will be prompted to review your profile information.
  - a. If your information is correct, click proceed to ordering OR
  - b. If your information is not correct, please click "here" as indicated, update your profile and submit changes.
- 7. Welcome to Shepard Online Ordering!

Some helpful tips:

Use the previous or continue buttons to scroll through all your options.

Use the (add to cart) button to add an item to your cart, BEFORE proceeding to the next screen.

To NAVIGATE to a specific page, use the menu headers at the top of the page.

To VIEW your shopping CART, click on



To **DELETE** an item from your shopping cart, click **(X)** next to the item you wish to remove.

**QUESTIONS?** Do not hesitate to contact us for assistance!

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# **PAYMENT AUTHORIZATION**

## 2014 ASCP Annual Meeting & Exhibition

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Discount Deadline: October 15, 2014

Please complete the information requested below and return this form with your orders. You may choose to pay by credit card, check payable to Shepard Exposition Services, or bank wire transfer. However, we require your credit card authorization to be on file before we process your order(s) for service. We will use this authorization to charge your credit card account for any additional amounts incurred as a result of show site orders placed by your representative to include material handling charges for shipments received on your company's behalf and any unpaid balance due for Shepard services. **Credits for services will be Issued at show site only.** 

#### **WIRE TRANSFER**

In order to accurately process the transfer of funds from your account, please complete the following information and <u>fax it along with a copy of the wire receipt</u> to the fax number printed on the header of this page. A \$50 service charge will be added for processing checks drawn on foreign banks. A \$25 service charge will be added for processing U.S. wire transfers. \$50 service charge for international wire transfers.

The following information must be included on the bank copy of the wire transfer confirmation:

Name of show that you are attending

2014 ASCP Annual Meeting & Exhibition

**Exhibiting company name** 

**Booth number** 

Account Name: Shepard Exposition Services, Inc. Bank Name: PNC Bank N.A., Pittsburgh, PA 15219 USA

Routing Number: 041000124 Account Number: 42-6061-9772

SWIFT CODE (US): PNCCUS33 SWIFT CODE (INTL): PNCCUS33

If payment is not received by the date shown above, I hereby agree to have the balance owed to Shepard Exposition Services, Inc. charged to the credit card indicated in the next section.

\*\* Please be sure to include the show name or show code and your booth # as well as the wire fee if you are sending a wire transfer, ACH payment, or check.

	EXHIBITING COMPANY INFORMATION
Please fill out the follow	ing information:
COMPANY NAME:	ВООТН #
COMPANY ADDRESS:	PHONE:
CITY, ST, ZIP:	FAX:
CONTACT NAME:	EMAIL:
	CREDIT CARD INFORMATION
Type of Card: Credit Card #:	Pay by Check* Pay by Wire*  Expiration Date:  Month Year
Billing Address:	Security Code:
City, ST, Zip:	
Name on Card:	
Authorized Signature: *Please note: You may o	choose to pay by Check or Wire Transfer, however a credit card is required on file to process all orders.
** Are you tax exer	npt for the state this event occurs in? Yes No
If you are tax exempt, y Please submit tax exemp	ou must provide a tax exemption certificate for the state in which the show is being held.



# **SHEPARD TERMS & CONDITIONS**

# 2014 ASCP Annual Meeting & Exhibition

#### **PAYMENT POLICY**

Show Site Orders: Services ordered at show site will require full payment at the time the order is placed. Purchase orders may not be used in lieu of payment. Regular prices will apply to all show site orders. Floor orders are limited to availability.

Third Party Orders: If you contract your work to a display or exhibit house and require services from Shepard, the payment policy stated above applies. Please pass this information on to them. A Third Party Payment form must be completed and submitted three weeks prior to show opening.

Invoices: Prior to close of show, an invoice will be prepared and delivered to your booth for your review. Credits will be issued at show site only. If you have any questions, or want to pay your invoice by check or cash, please see our customer service representatives at the service desk on site.

Charges: All charges, regardless of amount, must be paid in full by cash, check or credit card. If credit card method is used, please ensure that the card limits are high enough to cover your expected charges.

Past Due Accounts: The buyer understands that there will be a 1 1/2% monthly (18% per year) finance charge on past due accounts and agrees to pay all costs incurred by Shepard Exposition Services while endeavoring to collect this account.

Outbound Services: All outbound services will be processed on your credit card. A copy of the receipt and invoice will be mailed within 10 days of the close of the show.

International Customers: International customers must pay for all services in U.S. funds. A \$50 service charge will be added for processing checks or wire transfers drawn on foreign banks.

**U.S. Wire Transfers:** A \$25 service charge will be added for processing U.S. wire transfers. Please complete the wire transfer portion of the Payment Authorization form. The credit card portion of the form must still be completed before your order will be processed.

Tax Exempt Status: If you are tax exempt in the state where the show is held, a copy of the certificate must accompany your order.

Rental Responsibility: All materials are on a rental basis and shall remain the property of Shepard. The customer shall be held financially responsible for any damage to Shepard equipment used by the customer.

Price Quotes: Prices quoted are for the duration of the show and include installation, rental, and removal, except where indicated.

**Default Colors:** If skirting and carpet colors are not selected, show colors will prevail.

Exchanges and Cancellations: Onsite exchanges and cancellations in orders will be assessed a 100% pick-up fee.

#### **DEFINITIONS AND SHEPARD RESPONSIBILITIES**

The name "Shepard" shall be construed within the meaning of this contract as Shepard Exposition Services, Inc. and its employees, officers, agents, and assigns including any subcontractors Shepard may appoint. The term "exhibitor" refers to any party who contracts for services with Shepard. Shepard shall be responsible only for those services which it directly provides, and hereby agrees to execute its contracted duties in good faith. Shepard assumes no responsibility for any person, parties, or other contracting firms not under Shepard's direct supervision and control. Shepard shall not be responsible for loss, delay or damage due to strikes, lockouts, work stoppages, natural elements, vandalism, acts of God, civil disturbances, power failures, acts of terrorism or war, or any other causes beyond Shepard's reasonable control; or for ordinary wear and tear in the handling of materials. Due to the security and liability requirements, Shepard personnel will unload all vendor materials from the loading docks to the booths.

#### **INDEMNIFICATION**

The exhibitor agrees to indemnify, forever hold harmless and defend Shepard and its employees, officers and agents from and against any and all claims, causes of action, fines, penalties, damages, liabilities, judgments, and expenses on account of personal injury or death, damage to or loss of property or profits arising out of, or contributed to by any of the following: (1) exhibitor's negligent supervision of any labor secured through Shepard or the negligent supervision of such labor by any of the exhibitor's employees, agents, representative, invitees, and/or exhibitor appointed contractor (EAC); (2) exhibitor's negligence, willful misconduct, or deliberate act, or such actions of exhibitor's employees, agents, invitees, representatives, or EACs at the show to which this contract relates, including but not limited to the misuse, improper use, unauthorized alteration or negligent handling of Shepard equipment; or (3) exhibitor's violation of Federal, State or Local ordinance; or violation of show regulations and/or rules as published by the Facility and/or Show Management.

#### **CLAIM(S) FOR LOSS AND PAYMENT FOR SERVICES**

Exhibitor agrees that any and all claims for loss or damage shall be submitted to Shepard prior to the conclusion of the show when alleged loss or damage occurred prior to that time, and in all cases within 30 days of the conclusion of the show. For claim reporting purposes, the "conclusion" of the show shall be construed as the end of the day on which exhibitor must vacate the show site. All claims reported after the 30-day period will be rejected. In no event shall a suit or action be brought against Shepard more than one year after the date that loss or damage occurred. Payment for services may not be withheld. In the event of any dispute between Shepard and the exhibitor relative to any loss or damage claim, the exhibitor shall not be entitled to, and shall not withhold payment for Shepard services as an offset against the amount of the alleged loss or damage. Any claim against Shepard shall be considered a separate transaction and shall be resolved on its own merit.

#### **SHEPARD'S LIMITS OF LIABILITY**

If found liable for any loss or damage, Shepard's sole and maximum liability for loss or damage to exhibitor's materials will be limited to the repair or replacement with like kind and quantity, subject to a dollar amount not to exceed \$5.00 (five dollars) per pound based on the weight of the articles for which Shepard specifically acknowledges receipt in writing. Shepard shall in no event be liable for collateral, exemplary, indirect costs or damages, or loss of sales resulting from, or related to, a claim for loss of or damage to material.

#### **INBOUND AND OUTBOUND SHIPMENTS**

Consistent with trade show industry practices, there may be a lapse of time between the delivery of shipment(s) to the booth and the arrival of the exhibitor or his representative. During such time, the materials will be left unattended. Shepard is not, and cannot be, responsible for loss, damage, theft, or disappearances of exhibitor's materials after same have been delivered to the exhibitor's booth. Similarly, there may be a lapse of time between the completion of packing and the actual pick up of exhibitor's materials from the booth for loading onto a carrier. During such time, the materials will be left unattended. Shepard shall not be responsible for loss, damage, theft, or disappearance of exhibitor's materials before same have been picked up for loading after the show. All materials will be checked at the booth at the time of loading using document(s) submitted by the exhibitor and notations of exceptions to conditions of materials, or piece counts will be made on said document. Shepard assumes no responsibility for loss, damage, theft, or disappearance of exhibitor's materials after same have been delivered to exhibitor's appointed carrier or agent for transportation

after the show. Shepard loads materials onto the carrier's truck under the supervision of the carrier driver who checks and signs for the materials. Shepard assumes no liability for any materials after the carrier assumes custody of materials. If exhibitor's designated carrier fails to show by the move out deadline after a show, Shepard shall have the authority to route exhibitor's shipment via an alternate carrier, or return shipment to a local warehouse for disposition at exhibitor's expense.

#### PACKAGING, CRATES, AND EMPTY CONTAINERS

Shepard shall not be responsible for surface damage to loose or uncrated materials, pad-wrapped, or shrink-wrapped materials. Shepard shall not be responsible for concealed damage, damage to carpets in bags or poly, or damage to materials improperly packed. Shepard shall not be responsible for crates and packaging unsuitable for handling, partially assembled, or having prior damage. Affixing "Empty" storage labels to containers is the sole responsibility of the exhibitor or his representative. All previous labels should be removed. Shepard assumes no responsibility for removal or misdelivery of containers with old labels or incorrect information on labels or for loss or damage to materials stored in containers labeled "empty."



# Shepard Exposition Services 603 W. Landstreet Rd. Orlando, FL 32824

2014 ASCP Annual Meeting & Exhibition

**THIRD PARTY PAYMENT AUTHORIZATION** 

November 5 - 6, 2014

Gaylord Palms Resort - Kissimmee, Florida

Event Code: F192251114

Customer Service Fax: (407) 888-2301
Customer Service Email: orlando@shepardes.com

Customer Service Phone: (407) 888-9669

Please submit tax exemption certificate to:

Discount Deadline: October 15, 2014

#### The following information must be completed and the form returned to Shepard by the deadline date.

Both parties MUST sign this form indicating acceptance; otherwise, request will be denied.

When a third party is handling your display and/or paying for any services on your behalf, we will agree to this third party arrangement if the following payment is agreed upon and all signatures are properly completed.

By signing this form, both parties agree and understand that the exhibiting firm is responsible for all charges.

In the event that the named third party does not make payment by show close, Shepard will be paid by the exhibiting firm on demand at show site.

The show site invoice may or may not include any outbound services, such as additional material handling, rigging, and/or shipping charges.

	SERVICES TO BE COVERED BY THIRD PARTY	
All services	Rental Furniture   Exhibit Display Rentals   Overhead Rigging/L     Carpet   Cleaning   Installation/Disman     Logistics/Transportation   Other (please specify):	
	Material Handling *Please complete the Material Handling Authorization Form Notes:	
	THIRD PARTY INFORMATION	
COMPANY NAME:	CONTACT NAME:	
COMPANY ADDRESS:	PHONE:	
CITY, ST, ZIP:	FAX:	
AUTHORIZED SIGNATURE:	: EMAIL:	
	EXHIBITING COMPANY INFORMATION	
COMPANY NAME:	BOOTH #	
COMPANY ADDRESS:	PHONE:	
CITY, ST, ZIP:	FAX:	
CONTACT NAME:	EMAIL:	
AUTHORIZED SIGNATURE:	;	
	THIRD PARTY CREDIT CARD INFORMATION	
Type of Card:	ercard VISA C C	
Credit Card #:	Expiration Date: Month Year	
Billing Address:		
City, ST, Zip:	Security Code:	
Name on Card:		
Authorized Signature:		
** Are you tax exempt	for the state this event occurs in? Yes No	
•	must provide a tax exemption certificate for the state in which the show is being held.	

orlando@shepardes.com



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# **EXHIBITOR APPOINTED CONTRACTOR**

# 2014 ASCP Annual Meeting & Exhibition

November 5 - 6, 2014

Gaylord Palms Resort - Kissimmee, Florida

Event Code: F192251114

Deadline Date: October 8, 2014

#### Please read the following information entirely prior to signing form and returning to Shepard.

Complete this form for each non-official contractor used. Only the official show contractor or the facility may provide building services, utilities, rigging, material handling, cleaning, and furniture rental.

As the official show contractor, Shepard will provide all standard trade show services, including installation/dismantling labor, but exhibitors may appoint a non-official contractor to provide installation/dismantling labor provided all the following conditions are met:

- ~ EXHIBITOR must inform Shepard Exposition Services that they have contracted with a non-official contractor by completing this form and returning it by **deadline date**. If form is not submitted by deadline date, the Exhibitor Appointed Contractor will not be allowed to perform work in the hall except to supervise the official contractor provided labor.
- ~ The CONTRACTOR hired by the exhibitor must, by the deadline date, provide Shepard with a current Certificate of Insurance with minimum limits of \$500,000 property damage per occurrence, \$1,000,000 personal injury per occurrence, workers compensation aggregate coverage of \$1,000,000 per occurrence, and naming Shepard Exposition Services as additionally insured for the time period of the show (including move-in and move-out days).
- ~ The CONTRACTOR must abide by the rules and regulations of the show and all pertinent union regulations.
- ~ CONTRACTOR employees must wear approved identification badges at all times while in the work area. Badge will be issued at show site to authorized contractor representatives when all requirements have been met.
- ~ If the non-official contractor is empowered to incur expense on behalf of the exhibitor, a Third Party Payment Authorization form must be completed and returned to Shepard. The exhibitor agrees that he is ultimately responsible for the cost of all services provided in connection to the exhibitor's booth.
- ~ The non-official contractor agrees to have evidence, in the booth, that it has a valid authorization from the Exhibitor for services.
- ~ The non-official contractor must confine its operations to the exhibit area of its clients. No service desks, storage areas or other work facilities will be located anywhere in the facility. Show aisles and public areas are not part of the Exhibitor's booth space.
- ~ The non-official contractor may not solicit business on the exhibit floor.
- ~ The non-official contractor must have all business licenses, work permits and insurance required by State and City governments and Facility Management before beginning work, and shall provide Show Management with evidence of compliance.
- ~ If required, the non-official contractor must be able to provide evidence that it has current and applicable labor contracts and must comply with all labor agreements and jurisdictions. The non-official contractor must not jeopardize the production of the event by any act or practice that would lead to work stoppages, strikes or labor disputes.
- ~ Non-official contractor employees must wear approved identification badges at all times while in the work area. Badges will be issued at show site, to authorized representatives, when all requirements have been met.

# The following information must be completed and the form returned to Shepard by the deadline date. Name of Non-official Contractor: Services to be performed: Contact Name: Contact Phone: Exhibitor's Signature: Exhibiting Company Name: Booth #



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# **CARPETING & CLEANING**

## 2014 ASCP Annual Meeting & Exhibition

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Discount Deadline: October 15, 2014

#### **EXPO CARPET - 16 OZ.**

#### **Choose Color:**

Red (01) Blue (05)







	Qty.	Item	Discount	Regular	Amount
50255		10' x 10'	187.20	243.35	
50256		10' x 20'	356.35	463.25	
50257		10' x 30'	531.55	691.00	
50258		10' x 40'	706.70	918.70	

Variation in dye lot may occur when ordering more than one cut of carpet unless ordered as Special Cut Carpet.

#### **SPECIAL CUT EXPO CARPET**

50006	Per Square Foot	3.75	4.90	

Rental includes installation and removal of carpet and visqueen.

Prices quoted above include installation and taping of front edge only. All rental carpet is delivered clean to your booth space, but during setup, carpet may become dirty. Please order cleaning service at least once before show opening.

#### PREMIUM CARPET - 32 OZ., 100% ULTRA CUT PILE WITH ACTION BACK OR JUTE BACKING

#### Choose Color:

Red (01) Silver Cloud (18)



Charcoal (17)
Black (06)
Cobalt (21)



	Qty.	Item	Discount	Regular	Amount
46001		Rental/sq.ft	5.85	7.60	
46003		Rental 1000+/sq.ft	5.05	6.55	
46002		Purchase/sq.ft.	14.65	19.05	

Minimum 100 sq. ft. is required. No refunds on cancellations. Rental includes installation and removal of carpet and visqueen.

Purchase carpet: please fill out Labor Order Form (carpet installation section) to have carpet installed.

#### **PADDING & VISQUEEN**

	Qty.	Item	Discount	Regular	Amount
50009		1/2" Padding	0.90	1.15	
50008		1" Padding	2.05	2.65	
50010		Visqueen	0.35	0.45	

#### **BOOTH DIMENSIONS**

What is your booth size (ft.)?

x		
---	--	--

	l
=	sq. ft

#### **BOOTH CLEANING - Minimum 80 sq.ft.**

#### Booth cleaning rates are per square foot.

	Qty.	Item	Discount	Regular	Amount
47011		Vacuum Once	0.00	0.00	
47012		Daily Vacuum	0.00	0.00	

Carpet is delivered clean, but may become dirty during setup. We suggest that you order vacuuming at least once before show opening.

## PERIODIC PORTER SERVICE

#### Porter Service Rates are per square foot

	Qty.	Item	Discount	Regular	Amount
47030T		Porter Svc Once	0.45	0.60	
47031T		Daily Porter Svc	0.00	0.00	

Porter Service includes emptying wastebaskets within the booth every two hours during the show. It may be ordered once for only the first day of the show or daily.

Please note: booth cleaning and porter service are taxable for this show.

Total Carpeting & Cleaning	\$
7.00% Tax*:	\$
Amount Due:	\$

Company Name:	Booth #:
Contact Name:	Phone #:
Authorized Signature	

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order. There are no exchanges or refunds once item has been delivered to your booth. Cancellation must be received in writing 48 hours prior to first exhibitor move-in day.

\* All tax rates are subject to change.



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# **EXPO FURNISHINGS**

#### 2014 ASCP Annual Meeting & Exhibition

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Event Code: F192251114

Discount Deadline: October 15, 2014

#### TABLES - ALL DISPLAY TABLES ARE 24" WIDE



#### Choose drape color (place color code next to order):

Red (01)	Gold (04)	Burgundy (07)
Green (02)	Blue (05)	Grey (10)
White (03)	Black (06)	Teal (13)

SKIRTED TABLES						
Code	Qty.	Color	Size	Discount	Regular	Amount
50042			4'L X 30"H	116.00	150.80	
50046			6'L X 30"H	142.55	185.30	
50050			8'L X 30"H	180.60	234.80	
50043			4'L X 42"H	140.95	183.25	
50047			6'L x 42"H	180.55	234.70	
50051			8'L x 42"H	212.30	276.00	
50052			4th Side 30"	70.50	91.65	
50171			4th Side 42"	70.50	91.65	

# Tables are skirted 3-sided, must order 4th side for all sides to be draped on 6' and 8' tables.

UNSKIRTED TABLES						
Code	Qty.	Size	Discount	Regular	Amount	
50040		4'L X 30"H	82.65	107.45		
50044		6'L X 30"H	96.70	125.70		
50048		8'L X 30"H	116.25	151.15		
50041		4'L X 42"H	93.05	120.95		
50045		6'L x 42"H	116.25	151.15		
50049		8'L x 42"H	129.65	168.55		

#### **RISERS - WOODEN PLANKING, 8" WIDE** DRAPED RISERS Code Qty. Color Size Discount Regular Amount 50082 4'L X 6"H 46.60 60.60 50084 6'L X 6"H 63.70 82.80 50086 8'L X 6"H 80.85 105.10 131.65 50083 4'L X 12"H 101 25 50085 6'L x 12"H 126.05 163.85 50087 8'L x 12"H 140.45 182.60

UNDRAPED RISERS						
Code	Qty.	Size	Discount	Regular	Amount	
50076		4'L X 6"H	24.05	31.25		
50078		6'L X 6"H	33.80	43.95		
50080		8'L X 6"H	43.75	56.90		
50077		4'L X 12"H	46.70	60.70		
50079		6'L x 12"H	66.65	86.65		
50081		8'L x 12"H	81.40	105.80		

Please complete the following:	
Company Name:	

Contact Name:

#### Authorized Signature:

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order. There are no exchanges or refunds once item has been delivered to your booth. Cancellation must be received in writing 48 hours prior to first exhibitor move-in day. Rental items not ordered and found in use in your booth are subject to "Regular" rate billing.

Booth #:

Phone #:

#### \* All tax rates are subject to change.

#### STANDARD SEATING







Code	Qty.	Item	Discount	Regular	Amount
50020		Side Chair	72.45	94.20	
50021		Arm Chair	102.70	133.50	
50024		Stool w/back	114.75	149.20	

#### STANDARD ACCESSORIES







Code	Qty.	Item	Discount	Regular	Amount
50091		Wastebasket	21.15	27.50	
50094		Floor Easel	41.70	54.20	
50245		Literature Rack	160.20	208.25	







Code	Qty.	Item	Discount	Regular	Amount
50175		Bag Rack	203.85	265.00	
50092		Coat Rack	72.35	94.05	
50093		Garment Rack	203.85	265.00	





Code	Qty.	Item	Discount	Regular	Amount
50427		Tensabarrier Stanchior	85.95	111.75	
50095		Sian Holder, 22x28	94.95	123.45	

S	KIRTIN	G OF E	XHIBITOR	EQUIPI	MEI	NT-per line	ar ft.
50058		Sate	en Skirting	15.9	5	20.75	
Please	select	satee	n color from	below	<i>r</i> :		
Red	d (01)		Gold (04	4)		Burgundy	(07)
Gre	en (02)	)	Blue (05	5)		Grey (10)	
Wh	ite (03)		Black (0	6)		Teal (13)	

i de la companya de	
Total Expo Furnishings:	\$
7.000% Tax*:	
Amount Due:	\$



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# SPECIALTY FURNISHINGS/ACCESSORIES

# 2014 ASCP Annual Meeting & Exhibition

November 5 - 6, 2014

#### Gaylord Palms Resort - Kissimmee, Florida

Event Code: F192251114

Discount Deadline: October 15, 2014

#### **SPECIALTY CHAIRS AND TABLES**









	Qty.	Item	Discount	Regular	Amount					
51086		Director's Chair	77.05	100.15						
51090		Director's Stool	137.85	179.20						
51089		Ped. Table,42"	202.50	263.25						
50032		Ped. Table,30"	202.50	263.25						
50030		Rnd Side Table	98.00	127.40						
50031		Sq. Side Table	98.00	127.40						

#### **SHOWCASES**





**Full View** 

**Quarter View** 

50060

	Qty.	Item	Discount	Regular	Amount
50067		Full View 4'	768.15	998.60	
50068		Full View 6'	847.25	1101.45	
50069		Quarter View 4'	768.15	998.60	
50070		Quarter View 6'	847.25	1101.45	

Standard Showcases are a gray finish.

#### **MISCELLANEOUS ITEMS**





	Qty.	Item	Discount	Regular	Amount
50185		Drawing Bowl	44.95	58.45	
50098		Refrigerator	584.95	760.45	
50088		8' Upright	26.95	35.05	
50089		8' Crossbar	17.95	23.35	

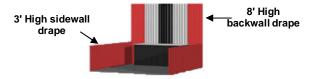
#### **GRID AND GRID ACCESSORIES**





	Qty.	Size	Discount	Regular	Amount
50236		2'x8' w/legs, each	183.65	238.75	
50237		2'x8' w/o legs, each	137.65	178.95	
50242		7-Ball Waterfall	12.60	16.40	

Other accessories available, please call customer service for more information.



#### **SPECIAL DRAPERY BACKGROUNDS - Per linear foot**

Must be approved by show management.

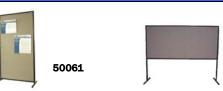
	Lin. Ft.	Item	Discount	Regular	Amount
50073		8' High	18.30	23.80	
50074		3' High	14.45	18.80	

**Choose Color:** 

Minimum 4' panel rental required.

Red (01)	)	Blue (05)	Grey (10)
White (0	3)	Black (06)	Burgundy (07)

**VELCRO TACK BOARD** 



	Qty.	Item	Discount	Regular	Amount
50060		4' X 8' Horz.	248.70	323.30	
50061		4' x 8' Vert.	248.70	323.30	

Total Specialty Furnishings/Accessories:	\$
7.000% Tax*:	\$
Amount Due:	\$

Please	comp	lete t	he to	llowing
--------	------	--------	-------	---------

**Company Name:** Booth #: **Contact Name:** Phone #:

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.



# Shepard Exposition Services 603 W. Landstreet Rd. Orlando, FL 32824

(407) 888-9669

(407) 888-2301

orlando@shepardes.com

Customer Service Phone:

Customer Service Fax:

Customer Service Email:

2014 ASCP Annual Meeting & Exhibition

**EXECUTIVE FURNITURE** 

November 5 - 6, 2014

Gaylord Palms Resort - Kissimmee, Florida

Event Code: F192251114

Discount Deadline: October 15, 2014

# \*\* Additional styles and colors are available online! \*\*

http://www.shepardes.com/intro.asp

#### **COMFORT SEATING/OTTOMANS**

Qty.	Item	Discount	Regular	Amount	ѕом 🕳	LSM C	ОСВ	
	Ke	ey West - Bla	ack		1			
	SOM	705.40	917.00					
	LSM	625.45	813.10					
	OCB	512.80	666.65		soc	LSC	CHC	-
	Lisbon	- Charcoal I	Leather		10			
	SOC	927.35	1205.55					
	LSC	836.40	1087.30				THE PERSON NAMED IN	
	CHC	614.55	798.90					
		Memphis			MPS	MPC	CHR003	SFA003
	MPS	663.65	862.75					
	MPC	470.95	612.25					
		Roma						
	CHR003	420.45	546.60		1	1	1 .	- 1
	SFA003	644.00	837.20					
	SED	<b>Newport</b> 1803.70	2344.80	l	SED W	150	CHD	No.
	LSD	805.50	1047.15		SED W	LSD		
	CHD	443.65	576.75					
	SO1	ellaneous Se	1040.00	l		0011	2011	0011
		800.00			S01	ocu	BCW	осн
	OCU	492.80	640.65		0	- and (1970)		
	BCW	963.70	1252.80			OTS OTS		
	OCH	891.00	1158.30		7		The state of the s	
	OTO	Ottomans	074.00	l			1	-
	OTS OTP	285.85	371.60					
		456.45	593.40					
	OTQ	393.35	511.35		ОТР	OTL	OTN	
	OTL	460.65	598.85					
	OTK	460.65	598.85					
	OTM	476.35	619.25					
	OTN	440.45	572.60			отк		
	OTH	145.40	189.00		OTQ		-	
	VIB02	109.75	142.70		]		OTM	OTH VIBO2

#### **COCKTAIL, END TABLES & LAMPS**

Discount Regular Qty. Item Amount Cocktail Tables C1E 338.15 439.60 C1F 309.10 401.85 C1C 318.15 413.60 COLI 202.10 262.75 End Tables E1E 318.15 413.60 E1F 289.05 375.75 E1C 298.20 387.65 EOLI 189.75 246.70 Lamps LA15 232.75 179.05 157.65 LA14 121.25 TRW 342.80 445.65



Floor orders are subject to availability. Substitutions may be provided without prior notification.

Please complete the following:

 Company Name:
 Booth #:
 Subtotal
 \$

 Contact Name:
 Phone #:
 7.000%
 Tax\*:
 \$

 Authorized Signature:
 Amount Due:
 \$

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

 $<sup>{}^{\</sup>star}$  All tax rates are subject to change.



orlando@shepardes.com

2014 ASCP Annual Meeting & Exhibition

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Gaylord Palms Resort - Kissimmee, Florida

Event Code: F192251114

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603 W. Landstreet Rd. Orlando, FL 32824
Customer Service Phone: (407) 888-9669
Customer Service Fax: (407) 888-2301

Customer Service Email:

# \*\* Additional styles and colors are available online! \*\*

http://www.shepardes.com/intro.asp

#### **CONFERENCE TABLES**

Qty.	Item	Discount	Regular	Amount				
Geo Tables - 29" High								
	CE2 (60"L)	516.45	671.40					
	CF2 (60"L)	498.20	647.65					
	CE1 (42"L)	356.40	463.30					
	CF1 (42"L)	338.15	439.60					
Graphite Nebula - 29" High								
	CB2 (6'L)	556.45	723.40					
	CB3 (8'L)	674.60	877.00					
	CB1 (42"RND)	456.40	593.30					
	Mah	ogany - 29"	High					
	CC6 (6'L)	516.45	671.40					
	CC7 (8'L)	636.35	827.25					
	CC8 (10'L)	1012.75	1316.60					
	CC5 (42"RND)	453.85	590.00					
Miscellaneous Conf. Table - 29" High								
	CG1 (42"RND)	367.25	477.45					



#### **CONFERENCE CHAIRS & OCCASSIONAL CHAIRS**

Qty.	Item	Discount	Regular	Amount					
	Panton								
	ОТО	545.45	709.10						
	SC9	240.00	312.00						
	Luxo	r - Black Lea	ther						
	XC3	447.35	581.55						
	XC2	485.45	631.10						
	XC1	516.45	671.40						
	Altu	ıra - Black Cr	ере						
	XC6	398.25	517.75						
	XC5	438.20	569.65						
	XC4	476.35	619.25						
		Brewer							
	SC3	212.75	276.60						
	SC2	212.75	276.60						
	Misc	ellaneous Cl	hairs						
	SC8	198.15	257.60						
	SC1	227.25	295.45						
	SC4	227.25	295.45						
	SCE	109.85	142.80						
	OCA	329.55	428.40						



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Please complete the following:

Company Name:

Contact Name:

Phone #:

Subtotal \$
7.000% Tax\*: \$
Amount Due: \$

**Authorized Signature:** 

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#### **BAR TABLES**

Qty.	Item	Discount	Regular	Amount
	36" I	Round x 42"	High	-
	VTN	300.10	390.15	
	VTM	300.10	390.15	
	30" I	Round x 42"	High	
	VTK	289.50	376.35	
	VTJ	289.50	376.35	
	VTF	328.35	426.85	
	VTC	289.50	376.35	
	WTJ	367.10	477.25	
	WTF	404.30	525.60	



#### **BARS**

Qty.	Item	Discount	Regular	Amount	
	Martini Bars - 47" High				
	BR1	1682.30	2187.00		
	BRC	4842.20	6294.85		







BRC

#### **BAR STOOLS**

				1		
Qty.	Item	Discount	Regular	Amount		
	Banana - Chrome, 30" High					
	BST	296.65	385.65			
	BSS	296.60	385.60			
	Oslo - 30" High					
	BSD	308.95	401.65			
	BSC	308.95	401.65			
	M	liscellaneous	3			
	BSL (29"H)	234.75	305.20			
	BSN (29"H)	333.60	433.70			
	BCE (32"H)	273.60	355.70			
	BS003	353.65	459.75			



Floor orders are subject to availability. Substitutions may be provided without prior notification. Please complete the following:

Company Name: Booth #: \_\_\_\_\_\_ Booth #: \_\_\_\_\_

Subtotal \$
7.000% Tax\*: \$
Amount Due: \$

#### **Authorized Signature:**

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

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#### **CAFÉ TABLES**

Qty.	Item	Discount	Regular	Amount
	36"	Round x 29"	High	
	ZTP	278.90	362.55	
	ZTN	278.90	362.55	
	ZTM	278.90	362.55	
	XTP	376.00	488.80	
	XTN	376.00	488.80	
	XTM	376.00	488.80	
	30"	Round x 29"	High	
	ZTK	250.70	325.90	
	ZTJ	250.70	325.90	
	XTK	346.00	449.80	
	XTJ	346.00	449.80	
	XTF	381.25	495.65	



#### **STACKING & UTILITY SEATING**

Qty.	Item	Discount	Regular	Amount	
	Stacking Chair, 37" High				
	CS8	134.15	174.40		
	CS9	134.15	174.40		
	Altura - Black Crepe				
	SY1	241.85	314.40		
	DF1	358.35	465.85		





SIZE

COLOR





PDL

**PMB36** 

#### PRODUCT DISPLAY, FILES, REFRIGERATORS, & TRAINING ROOM FURNITURE

**PEDESTALS** 

Qty.	Item	Discount	Regular	Amount	
Product Display					
	PMB36	323.40	420.40		
	PMB42	381.10	495.45		
	PDL	569.10	739.85		
	BC6	413.00	536.90		
	BC7	404.30	525.60		
	ET1	413.00	536.90		
	ET2	413.00	536.90		
	T	raining Roon	n		
	CP5	483.70	628.80		
	PO3	579.05	752.75		
	PO1	367.10	477.25		
	WD2	425.45	553.10		
	JD6	696.45	905.40		
		Lateral Files			
	L26	512.00	665.60		
	L27	483.70	628.80		
		Refrigerator			
	R1Q	337.20	438.35		

PMB36 PDH PDL	Black Graphite Black	24"Lx24"Dx36"l 24"LX24"DX42" 24"LX24"DX42"	'н 🌃	
BC6	BC7	ET1	ET2	
CP5	P03	P01	WD2	П
JD6	L26	L27	R1Q	(1881) 1881

Floor orders are sub	viect to availability	Substitutions may	v he provided	l without prior p	otification

Please complete the following:

**Company Name:** Booth #: **Contact Name:** Phone #:

Subtotal	\$
7.000% Tax*:	\$
Amount Due:	\$

**Authorized Signature:** 

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# **INLINE BOOTH RENTALS**

## 2014 ASCP Annual Meeting & Exhibition

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Event Code: F192251114

Discount Deadline: October 6, 2014

#### **Shepard Exposition Services**

1531 Carroll Drive, NW Atlanta, GA 30318

Exhibit Solutions Sales Phone: 404-720-8652
Exhibit Solutions Sales Fax: 404-720-8757

Exhibit Solutions Email: ESSRentals@shepardes.com

#### **EXHIBIT SOLUTIONS INLINE BOOTH RENTALS**

#### Let our Exhibit Solutions team make Exhibiting EZ with a Turnkey Rental Booth!!

- \*Custom Design for Rentals
- \*Onsite Logistics Management
- \*Freight Management

- \*Graphic Development/Printing
- \*Installation/Dismantle
- \*Custom Furniture Rental

Please visit us online for additional options and information: <a href="http://www.shepardes.com/shep-gallery.html">http://www.shepardes.com/shep-gallery.html</a>

The Eddie The Jonathon The Pierce



Qty.	Description	Discount	Regular	
	10' x 10'	2958.95	3846.65	
	10' x 20'	4818.50	6264.05	
Subtotal				



Qty.	Description	Discount	Regular		
	10' x 10'	2064.25	2683.55		
	10' x 20'	3613.30	4697.30		
Subtotal					



Qty.	Description	Discount	Regular	
	10' x 10'	2560.50	3328.65	
	10' x 20'	4861.65	6320.15	
Subtotal				

(66470, 66471)

(66474, 66475)

(66477, 66478)

#### The Madison

#### The Grant

#### The Harrison



Qty.	Description	Discount	Regular
	10' x 10'	3105.00	4036.50
	10' x 20'	3680.00	4784.00
Subtotal			



Qty.	Description	Discount	Regular	
	10' x 10'	3277.50	4260.75	
	10' x 20'	4542.50	5905.25	
Subtotal				



Qty.	Description	Discount	Regular	
	10' x 10'	3013.00	3916.90	
	10' x 20'	4427.50	5755.75	
Subtotal				

(66484, 66485)

(66486, 66487)

(66492, 66493)

All Exhibit Booth Rentals include installation/dismantling and graphic panels as shown (not all booths have graphic panels). Prices quoted are for print-ready graphics. If graphics submitted are not print-ready, additional fees may apply. Please contact the Exhibit Solutions Department with any questions you may have at 404-720-8652.

\*\*Please Note\*\* Carpet is not included. To order please refer to the Carpet & Cleaning form.

#### Please fax completed form to Exhibit Solutions Department at 404-720-8757.

Please complete the following:

 Company Name:
 Booth #:
 Subtotal
 \$

 Contact Name:
 Phone #:
 7.000%
 Tax\*:
 \$

 Authorized Signature:
 Amount Due:
 \$

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

<sup>\*</sup> All tax rates are subject to change.



# Shepard Exposition Services 1531 Carroll Drive, NW Atlanta, GA 30318

404-720-8757

# 2014 ASCP Annual Meeting & Exhibition

**INLINE BOOTH RENTALS** 

November 5 - 6, 2014

Gaylord Palms Resort - Kissimmee, Florida

Event Code: F192251114

Exhibit Solutions Email: <u>ESSRentals@shepardes.com</u> <u>Discount Deadline: October 6, 2014</u>

#### **EXHIBIT SOLUTIONS INLINE BOOTH RENTALS**

#### Let our Exhibit Solutions team make Exhibiting EZ with a Turnkey Rental Booth!!

- \*Custom Design for Rentals
- \*Onsite Logistics Management
- \*Freight Management

\*Graphic Development/Printing

Exhibit Solutions Sales Phone: 404-720-8652

Exhibit Solutions Sales Fax:

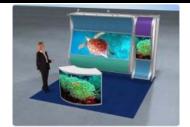
- \*Installation/Dismantle
- \*Custom Furniture Rental

Please visit us online for additional options and information: <a href="http://www.shepardes.com/shep-gallery.html">http://www.shepardes.com/shep-gallery.html</a>

The Jackson

The Lincoln

The Roosevelt



Qty.	Description	Discount	Regular
	10' x 10'	3214.25	4178.55
	10' x 20'	4858.75	6316.40
Subtotal			

The Lucy



Qty.	Description	Discount	Regular
	10' x 10'	3047.50	3961.75
	10' x 20'	4197.50	5456.75
Subtotal			

(66488



Qty.	Description	Discount	Regular	
	10' x 10'	3191.25	4148.65	
	10' x 20'	5060.00	6578.00	
Subtotal				

(66488, 66489)

(66490, 66491)

#### The Dale



Qty.	Description	Discount	Regular	
	10' x 10'	1897.50	2466.75	
Subtotal				



Qty.	Description	Discount	Regular	
·	10' x 10'	3312.00	4305.60	
Subtotal				

(66473)

(66481)

(66482, 66483)

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Please fax completed form to Exhibit Solutions Department at 404-720-8757.

Please complete the following:

Company Name:	Booth #:	Subtotal	\$
Contact Name:	Phone #:	7.000% Tax*:	\$
Authorized Signature:	<u> </u>	Amount Due:	\$

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

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<sup>\*</sup> All tax rates are subject to change.



# **ISLAND BOOTH RENTALS**

#### 2014 ASCP Annual Meeting & Exhibition

November 5 - 6, 2014

Gaylord Palms Resort - Kissimmee, Florida

Discount Deadline: October 6, 2014

Event Code: F192251114

#### **Shepard Exposition Services**

1531 Carroll Drive, NW Atlanta, GA 30318

Exhibit Solutions Sales Phone: 404-720-8652
Exhibit Solutions Sales Fax: 404-720-8757

Exhibit Solutions Email: <u>ESSRentals@shepardes.com</u>

#### **EXHIBIT SOLUTIONS ISLAND BOOTH RENTALS**

#### Let our Exhibit Solutions team make Exhibiting EZ with a Turnkey Rental Booth!!

- \*Custom Design for Rentals
- \*Onsite Logistics Management
- \*Freight Management

- \*Graphic Development/Printing
- \*Installation/Dismantle
- \*Custom Furniture Rental

#### Please visit us online for additional options and information: <a href="http://www.shepardes.com/shep-gallery.html">http://www.shepardes.com/shep-gallery.html</a>

#### The Monroe

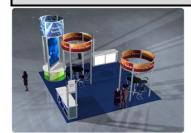




Qty.	Description	Discount	Regular
	20' x 20'	7532.50	9792.25
	Subtotal		

(66494)

#### The Jefferson





Qty.	Description	Discount	Regular
	20' x 20'	11212.50	14576.25
	Subtotal		

(66498)

#### The Taylor



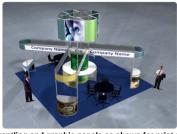


Qty.	Description	Discount	Regular
	20' x 20'	10534.00	13694.20
	Subtotal		

(66480)

#### The Washington





Qty.	Description	Discount	Regular
	20' x 20'	10810.00	14053.00
	Subtotal		

(66368)

All Exhibit Booth Rentals include installation/dismantling and graphic panels as shown for print-ready graphics. If graphics submitted are not print-ready, additional fees may apply. Please contact the Exhibit Solutions Department with any questions at 404-720-8652.

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Please fax completed form to Exhibit Solutions Department at 404-720-8757.

Please complete the following:

Company Name:

Contact Name:

Phone #:

Authorized Signature:

Booth #:

Subtotal \$

Tax\*: \$

Amount Due: \$

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

<sup>\*</sup> All tax rates are subject to change.



# **ISLAND BOOTH RENTALS**

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Exhibit Solutions Email: <u>ESSRentals@shepardes.com</u>

1531 Carroll Drive, NW Atlanta, GA 30318

#### **EXHIBIT SOLUTIONS ISLAND BOOTH RENTALS**

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- \*Graphic Development/Printing
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- \*Custom Furniture Rental

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#### The Adams





Qty.	Description	Discount	Regular
	20' x 20'	10925.00	14202.50
Subtotal			

(66497)

#### The Tyler





Qty.	Description	Discount	Regular
	20' x 20'	8044.25	10457.55
Subtotal			

(66495)

#### The Garfield





Qty.	Description	Discount	Regular
	20' x 20'	7877.50	10240.75
Subtotal			

(66496)

#### The Cleveland





Qty.	Description	Discount	Regular
	20' x 20'	11730.00	15249.00
Subtotal			

(66499)

All Exhibit Booth Rentals include installation/dismantling and graphic panels as shown for print-ready graphics. If graphics submitted are not print-ready, additional fees may apply. Please contact the Exhibit Solutions Department with any questions at 404-720-8652.

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Please fax completed form to Exhibit Solutions Department at 404-720-8757.

Please complete the following:

 Company Name:
 Booth #:
 Subtotal
 \$

 Contact Name:
 Phone #:
 7.000%
 Tax\*:
 \$

 Authorized Signature:
 Amount Due:
 \$

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

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Exhibit Solutions Sales Phone: 404-720-8652 Exhibit Solutions Sales Fax: 404-720-8757

Exhibit Solutions Email: ESSRentals@shepardes.com

# **EXHIBIT RENTAL ACCESSORIES**

#### 2014 ASCP Annual Meeting & Exhibition

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Event Code: F192251114 Discount Deadline: October 6, 2014

#### SHOWCASES AND LOCKING CABINETS



**Quarterview Showcase** 4' 6" W X 1' 9" D x 3' 3" H **Square Showcase** 

LC3

1' 9" W x 1" 9" D x 7' H 3' 9" W x 2' 3" D x 3' 6" H

	Showcases						
Code	Qty.	Description	Discount	Regular	Amount		
66270		Quarterview	981.55	1276.00			
Please cl	hoose me	tal color:   Blac	k (06)	White (03)	☐ Silver (15)		
66272		Square	1059.30	1377.10			
Please cl	Please choose metal color: ☐ Black (06) ☐ White (03) ☐ Silver (15)						

	Locking Cabinets						
Code	Qty.	Description	Discount	Regular	Amount		
66282		LC1	727.45	945.70			
Please c	Please choose metal color: ☐ Black (06) ☐ White (03) ☐ Silver (15)						
66283		LC2	882.80	1147.65			
Please c	Please choose metal color:   Black (06)   White (03)   Silver (15)						
66284		LC3	536.65	697.65			
Please choose panel color: ☐ Black (06) ☐ White (03)							



LC1 - 1 meter wide 3'6" W x 1'9" D x 3'6" H



LC2 - 1.5 meters wide 5' W x 1' 9" D x 3' 6" H

#### RECEPTION COUNTERS AND COMPUTER STANDS



RC1 7' 9" W x 3' 5" D x 3' 9" H



CS1 CS1 - 3' W x 1' 9" D x 6' 3" H CS2 - 2' 3" W x 1' 6" D x 6' 3" H



4' 9"W x 2' 3"D x 3' 3"H



RC3

5' 3"W x 3' 3"D x 3' 6"H

	Reception Counters and Computer Stands							
Code	Qty	Description	Discount	Regular	Amount			
66274		RC1	2024.40	2631.70				
Please ch	Please choose metal color: ☐ Chrome (CH) ☐ Wood (W)							
66275		RC2	748.15	972.60				
Please ch	noose me	al color:   Blace	ck (06)	White (03)	☐ Silver (15)			
66276		RC3*	1622.80	2109.65				
66285		CS1*	943.80	1226.95				
66286		CS2	550.05	715.05				

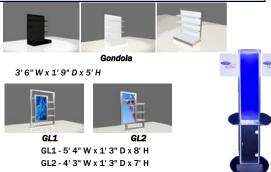
\*Item includes graphics. A Shepard Representative will contact you with art requirements

## PRODUCT DISPLAY AND TRAFFIC BUILDERS

	Product Display						
Code Qty Description Discount Regular Amount							
66277		Gondola	519.80	675.75			
Please ch	Please choose metal color: ☐ Black (06) ☐ White (03) ☐ Silver (15)						
66278		GL1*	918.05	1193.45			
66279		GL2*	868.65	1129.25			

Item includes graphics. A Shepard Representative will contact you with art requirements.

Phone Charging Station						
Code	Qty	Description	Discount	Regular	Amount	
66430		Phone Station	1667.50	2167.75		



services must be ordered separately . You may find the forms in the Utilities section of

the service manual

## Please fax completed form to the Exhibit Solutions Department at 404-720-8757.

Please complete the following: Booth #: **Company Name:** 

Subtotal **Contact Name:** Phone #: 7.000% Tax\*: **Authorized Signature:** Amount Due

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

<sup>\*</sup> All tax rates are subject to change.



# 2014 ASCP Annual Meeting & Exhibition

**SIGN ORDER FORM** 

November 5 - 6, 2014

Gaylord Palms Resort - Kissimmee, Florida

Event Code: F192251114

**Discount Deadline: October 15, 2014** 

603 W. Landstreet Rd. Orlando, FL 32824 Customer Service Phone: (407) 888-9669 Customer Service Fax: (407) 888-2301

Customer Service Email: <u>orlando@shepardes.com</u>

#### SIGNS, BANNERS AND ACCESSORIES

Code	Qty.	Description	Discount	Regular	Amount				
	Standard Foamcore Signs, Single-sided								
70009		Vertical, 22" x 28"	135.25	175.85					
70010		Horz., 22" x 28"	135.25	175.85					
70011		Vertical, 28" x 44"	206.10	267.95					
70012		Horz., 28" x 44"	206.10	267.95					
70025		Meterboard, 39" x 90.75"	417.10	542.25					
	Accessories								
70017		Blank Foamcore, 4'x 8'	36.75	47.80					
70021		Velcro, per ft, min. 5 ft.	2.40	3.10					

Code	Qty.	Description	Discount	Regular	Amount			
	Vinyl Banners with Digital Printing							
70065		grommets, per sq. ftVertical	17.15	22.30				
70071		grommets, per sq. ft Horizontal	17.15	22.30				
70066		Pockets, per sq. ft Vertical	18.45	24.00				
70072		Pockets, per sq. ft Horizontal	18.45	24.00				

	Replacement I	D Sign - Car	dstock	
70004	7" x 44" Horz.	40.45	52.60	

Sign prices are based on customer supplying print-ready graphics in the requested format (see below).

Please complete the following:		Subtotal \$
Company Name:	Booth #:	7.000% Tax*:
Contact Name:	Phone #:	Amount Due: \$
Authorized Signature:		

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order. Graphic files/requests must be received by discount deadline date to qualify for discounted prices.

There are no exchanges or refunds once sign has been ordered and processed.

\* All tax rates are subject to change.

#### SIGN SUBMISSION INFORMATION

Please follow these requests, so Shepard can provide the highest of quality signs for your show.

#### File Submission Media

- ~ CD-ROM
- ~ Email attachment (4 mgs or smaller only)
- ~ FTP (.zip compression), call for FTP information

When sending disks, please label them with the following:

Exhibitor Co. Name, Booth #, Show Name, Show Date

#### Acceptable Software & Formats

- ~ Adobe Illustrator (AI/EPS), InDesign, Photoshop & Acrobat
- $\,\sim\,$  Files should be formatted in high-resolution quality, 100-300 dpi
- ~ Vector-based artwork preferred with fonts converted to outline

#### **Artwork Dimensions & Color Specifications**

- All artwork submitted should be created at 100% actual size or in 10% reduction increments (please indicate scale used)
- ~ Specify target colors as PMS C or U, and send us 100% accurate proofs with your disk. (Color variations may occur due to output devices.)

#### Other Graphic Services Available

- ~ Artwork/graphic design serivces
- (70067) (70052)
- Logo reproductionSpecial artwork mounting

(70069)

Please note: If customer-provided graphic files are not to exact specifications/requirements, a design-time surcharge will apply.





#### **UNION LABOR**

Florida is a "right to work" state. Exhibitor personnel may set up their own exhibits if so desired using their own tools and company personnel. Union Labor is available to assist in the installation and dismantling of exhibit booths. Exhibit labor, freight and rigging labor, electricians and plumbers can be arranged for at established rates, using the enclosed order forms.

#### **EXHIBIT LABOR JURISDICTION**

Union exhibit labor claims jurisdiction for the installation and dismantling of prefabricated exhibits and displays when this work is done by persons other than company personnel. They may be employed by completion of labor forms enclosed in this manual.

Union Labor is not required to put your products on display, to open cartons containing your products, nor to perform testing, maintenance or repairs on your products.

If, however, you hire any labor to assist you, it must be through the Official Contractor or a contractor which meets all of the regulations as an Exhibitor Appointed Contractor.

#### MATERIAL/FREIGHT HANDLING JURISDICTION

Shepard Exposition Services has the responsibility of receiving and handling all exhibit materials and empty crates. It is Shepard's responsibility to manage docks and schedule vehicles for the smooth and efficient move-in and move-out of the exhibition. Shepard will not be responsible, however, for any materials they do not handle. Shepard will have complete control of the loading docks at all times.

Exhibitors may hand-carry their own materials into the exhibit facility; however, the use or rental of dollies, flat trucks, pallet jacks, and other mechanical equipment is not permitted.

Vehicles must not be left unattended at the loading areas. Any unattended vehicles will be towed at the owner's expense.

The Fire Marshal absolutely prohibits the storage of empty containers in the exhibit hall. Arrangements have been made with Shepard Exposition Services to store empty crates. Please refer to the Material Handling Information sheet in this service manual for the handling of empties, disposal of skids, etc.

#### **GRATUITIES / BREAKS**

Tipping is expressly prohibited. This includes such practices as giving money, merchandise, or other special consideration for services rendered. Do not give coffee breaks other than mid-morning and mid-afternoon, when the union has a 15 minute paid break. Meal breaks are one hour. Any attempt to solicit a gratuity by an employee for any service should be reported immediately to Shepard Exposition Services.

#### **IN GENERAL**

Exhibitors do not have to respond to grievances or complaints from union and trade personnel with respect to work jurisdictions. Please refer all such disputes and/or questions to Shepard management personnel immediately.

#### **SAFETY**

Safety of everyone working in the hall is of our utmost concern at all times. Standing on chairs, tables and other rental furniture is prohibited. This furniture is not engineered to support your standing weight. Shepard Exposition Services cannot be held responsible for injuries or falls caused by the improper use of this furniture. If assistance is required in assembling your booth, please order labor on the Labor Order Form included in this manual and the necessary ladders and tools will be provided.



603 W. Landstreet Rd. Orlando, FL 32824

(407) 888-2301

# LABOR ORDER FORM

## 2014 ASCP Annual Meeting & Exhibition

November 5 - 6, 2014

Gaylord Palms Resort - Kissimmee, Florida

Event Code: F192251114

Customer Service Email: orlando@shepardes.com

Customer Service Phone: (407) 888-9669

Customer Service Fax:

ando@shepardes.com Discount Deadline: October 15, 2014

INSTALLATION & DISMANTLING LAB	SON ESTIMATE AND QUESTIONNAINE					
Please complete the following:	Diamontlina					
How many laborers will you require? Installation	Dismantling					
	equested start time: Est. Hours					
Date of dismantling: Re	quested start time: Est. Hours					
I will need Shepard Supervised Labor for (please check one):	I will need Exhibitor Supervised Labor for (please check one):					
O Installation O Dismantling O Both Install/Dismantle	O Installation O Dismantling O Both Install/Dismantle					
Code Qty. Item Discount Regular Sup. Fee Amount	Code Qty. Item Discount Regular Amount					
Shepard Supervised Labor (Exhibitor not present)	Exhibitor Supervised Labor					
68066 ST 73.50 95.55 30% **	68060 ST 73.50 95.55					
68067 OT 110.25 143.35 30% **	68061 OT 110.25 143.35					
68068 DT 147.00 191.10 30% **	68062 DT 147.00 191.10					
**Supervisory fee is 30% of total cost or \$60, whichever is greater.	Dismantle: 68063/68064/68065					
	Sup install: 68069 Sup dismantle: 68073					
* Please note - when ordering dismantle labor, due to show break do	own and returning empties to your booth, labor ordered through					
Shepard at the close of the event may not be available until one hour						
Labor Hours						
ST - Straight time: Monday-Friday, 8:00 AM - 4:30 PM OT - Overtime: Monday-Friday, 4:30 PM - Midnight; Saturday/Sunday	av. 8:00 AM . 5:00 PM					
OT - Overtime: Monday-Friday, 4:30 PM - Midnight; Saturday/Sunda DT - Double time: All other hours and holidays	ay, 0.00 AIVI - 3.00 FIVI					
•						
If you are shipping carpet to the show and require Shepard to insta	all it for you, please complete the following:					
Exhibitor-Owned Carpet Installation/Dismantling	ooth size: ft. x ft. =					
	arpet install date/time:					
68079T MINIMUM 147.00 191.10 Ca	inpet install date/time.					
Please note: - Hours are based on estimates, you will be invoiced for	actual time incurred. Subtotal \$					
- Requested times are not guaranteed and are based or	n availability. 7.000% Tax*: \$					
<ul> <li>Minimum one hour will be charged. Additional time will</li> </ul>	be billed in in half-hour increments. Amount Due: \$					
SHEPARD SUPERVI	SION INFORMATION					
Please complete this section if you have chosen Shep	pard to supervise your installation and/or dismantling.					
Inbound Freight Information	Outbound Freight Information					
Carrier Company Name:	Carrier Company Name:					
# of pieces: Weight of Shipment:	Deliver Shipment To:					
Is shipment?   Crated   Uncrated	Address:					
Tracking/Pro #:	City, ST, Zip:					
Estimated arrival date:	Type of Service (air, van line, ground, etc.):					
Shipment to arrive at:	If for any reason your shipment is not picked up by your carrier,					
	please choose one of the following options:					
Set-up Information for Installation	Force freight through preferred carrier:					
Please check all that apply and provide information where requested.	Send shipment back to Shepard warehouse: (\$400 min. fe					
Booth Size: x	Services You Have Ordered (please check all that apply)					
Forklift required?	□ Electrical □ Furniture □ AV Equipment					
Carpet is?   owned   rented from Shepard	□ Booth Cleaning □ Telephone/Internet					
Carpet padding?	Electrical Information:					
Drawings are?   Faxed to Shepard   Shipped w/exhibit crates						
	☐ Electrical drawings are attached					
On-site Exhibitor Contact Information	□ Electrical drawings are with exhibit in crate number					
Name: Phone #:	□ Electrical drawings were sent to the official contractor					
Hotel:						
Arrival date/time:						
Departure date/time:						
	<b>-</b>					
Please complete the following: Company Name:	Booth #:					
Contact Name:	Phone #:					
Authorized Signature:						

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order. Orders cancelled without written 48-hour notice will be charged a one (1) hour cancellation fee.

<sup>\*</sup> All tax rates are subject to change.



603 W. Landstreet Rd. Orlando, FL 32824

(407) 888-9669 (407) 888-2301

Customer Service Phone:

Customer Service Fax:

# **GROUND RIGGING/FORKLIFT RENTAL**

# 2014 ASCP Annual Meeting & Exhibition

November 5 - 6, 2014

Gaylord Palms Resort - Kissimmee, Florida

Event Code: F192251114

Customer Service Email: orlando@shepardes.com Discount Deadline: October 15, 2014

#### **GROUND RIGGING FORKLIFT RENTAL**

Please co	mplete the	following: # of pi	eces to be spo	otted	Heavie	est piece to be spotted
		•	Requested date/time:			(times are not guarantee
Descriptio	n of work	to be performed:				
Code	Qty.	Item Description	Discount	Regular	Amount	PLEASE NOTE:
		FORKLIFT RENTAL - UP T	O 5,000 LB CAP	ACITY		Rate structure includes forklift and (1)
35028		Straight-time Hourly Rental	255.15	331.75		operator only.
35039		Overtime Hourly Rental	308.00	400.50		
35067		Double-time Hourly Rental	360.80	469.00		Minimum crews are based on scope of work and area jurisdiction.
Code	Qty.	Item Description	Discount	Regular	Amount	
		FORKLIFT RENTAL - UP TO	0 10,000 LB CA			Additional labor and groundmen will be
35029		Straight-time Hourly Rental	510.30	663.50		billed at the hourly rate.
35049		Overtime Hourly Rental	615.95	800.75		
35069		Double-time Hourly Rental	721.65	938.25		The minimum charge for labor and
		,				equipment is one (1) hour. Labor and
Code	Qty.	Item Description	Discount	Regular	Amount	equipment thereafter is charged in half (1/2) hour increments.
		FORKLIFT RENTAL - UP TO	20,000 LB CA	PACITY		(1/2) flour increments.
35035		Straight-time Hourly Rental	765.45	995.00		
35066		Overtime Hourly Rental	923.95	1201.25		Orders cancelled without 24-hour notice
35070		Double-time Hourly Rental	1082.45	1407.25		will be charged a one (1) hour cancellation fee.
	С	RANE RENTAL AVAILA	BLE UPON R	EQUEST		carrectation ree.
ST - Straigh	t time: Mo	onday-Friday, 8:00 AM - 4:30	) PM			
DT - Overtir	ne: Mo	onday-Friday, 4:30 PM - Mid	night; Saturday	/Sunday, 8:00 /	AM - 5:00 PM	
DT - Double	time: All	other hours and holidays				
			RIGGING	LABOR RATI	ES	
Code	Qty.					
	4-3.	Item Description	Discount	Regular	Amount	PLEASE NOTE:
	49.	Item Description RIGGING FOREMAN LAB			Amount	The minimum charge for labor and
35085		•			Amount	The minimum charge for labor and equipment is one (1) hour. Labor and
35085 35086		RIGGING FOREMAN LAE	OR PER MAN H	OUR	Amount	The minimum charge for labor and equipment is one (1) hour. Labor and equipment thereafter is charged in half
		RIGGING FOREMAN LAE Straight-time Hourly Rate	<mark>BOR PER MAN H</mark> 91.88	OUR 119.45	Amount	The minimum charge for labor and equipment is one (1) hour. Labor and
35086 35099		RIGGING FOREMAN LAE Straight-time Hourly Rate Overtime Hourly Rate Double-time Hourly Rate	91.88 137.81 183.75	OUR 119.45 179.15 238.90		The minimum charge for labor and equipment is one (1) hour. Labor and equipment thereafter is charged in half (1/2) hour increments.
35086	Qty.	RIGGING FOREMAN LAE Straight-time Hourly Rate Overtime Hourly Rate Double-time Hourly Rate  Item Description	91.88 137.81 183.75 Discount	OUR 119.45 179.15 238.90  Regular	Amount	The minimum charge for labor and equipment is one (1) hour. Labor and equipment thereafter is charged in half (1/2) hour increments.  Orders cancelled without 24-hour writter
35086 35099 Code	Qty.	RIGGING FOREMAN LAE Straight-time Hourly Rate Overtime Hourly Rate Double-time Hourly Rate  Item Description RIGGERS AND MATERIAL HA	91.88 137.81 183.75 Discount	OUR		The minimum charge for labor and equipment is one (1) hour. Labor and equipment thereafter is charged in half (1/2) hour increments.
35086 35099 <b>Code</b> 35087	Qty.	RIGGING FOREMAN LAE Straight-time Hourly Rate Overtime Hourly Rate Double-time Hourly Rate Item Description RIGGERS AND MATERIAL HA Straight-time Hourly Rate	91.88 137.81 183.75 Discount NDLERS PER M 73.50	OUR  119.45  179.15  238.90  Regular  AN HOUR  95.55		The minimum charge for labor and equipment is one (1) hour. Labor and equipment thereafter is charged in half (1/2) hour increments.  Orders cancelled without 24-hour writter notice will be charged a one (1) hour
35086 35099 <b>Code</b> 35087 35100	Qty.	RIGGING FOREMAN LAE Straight-time Hourly Rate Overtime Hourly Rate Double-time Hourly Rate  Item Description RIGGERS AND MATERIAL HA Straight-time Hourly Rate Overtime Hourly Rate	91.88 137.81 183.75 <b>Discount</b> NDLERS PER M 73.50 110.25	OUR  119.45  179.15  238.90  Regular  AN HOUR  95.55  143.35		The minimum charge for labor and equipment is one (1) hour. Labor and equipment thereafter is charged in half (1/2) hour increments.  Orders cancelled without 24-hour writter notice will be charged a one (1) hour
35086 35099 <b>Code</b> 35087	Qty.	RIGGING FOREMAN LAE Straight-time Hourly Rate Overtime Hourly Rate Double-time Hourly Rate Item Description RIGGERS AND MATERIAL HA Straight-time Hourly Rate	91.88 137.81 183.75 Discount NDLERS PER M 73.50	OUR  119.45  179.15  238.90  Regular  AN HOUR  95.55		The minimum charge for labor and equipment is one (1) hour. Labor and equipment thereafter is charged in half (1/2) hour increments.  Orders cancelled without 24-hour writter notice will be charged a one (1) hour cancellation fee.
35086 35099 Code 35087 35100 35101	Qty.	RIGGING FOREMAN LAE Straight-time Hourly Rate Overtime Hourly Rate Double-time Hourly Rate  Item Description RIGGERS AND MATERIAL HA Straight-time Hourly Rate Overtime Hourly Rate Double-time Hourly Rate	91.88 137.81 183.75 <b>Discount</b> NDLERS PER M 73.50 110.25	OUR  119.45  179.15  238.90  Regular  AN HOUR  95.55  143.35		The minimum charge for labor and equipment is one (1) hour. Labor and equipment thereafter is charged in half (1/2) hour increments.  Orders cancelled without 24-hour writter notice will be charged a one (1) hour cancellation fee.
35086 35099 Code 35087 35100 35101 Please co	Qty.	RIGGING FOREMAN LAE Straight-time Hourly Rate Overtime Hourly Rate Double-time Hourly Rate  Item Description RIGGERS AND MATERIAL HA Straight-time Hourly Rate Overtime Hourly Rate	91.88 137.81 183.75 <b>Discount</b> NDLERS PER M 73.50 110.25	OUR  119.45  179.15  238.90  Regular  AN HOUR  95.55  143.35  191.10	Amount	The minimum charge for labor and equipment is one (1) hour. Labor and equipment thereafter is charged in half (1/2) hour increments.  Orders cancelled without 24-hour writter notice will be charged a one (1) hour cancellation fee.  Subtotal \$ N/A Tax*: \$
35086 35099 Code 35087 35100 35101	Qty.	RIGGING FOREMAN LAE Straight-time Hourly Rate Overtime Hourly Rate Double-time Hourly Rate  Item Description RIGGERS AND MATERIAL HA Straight-time Hourly Rate Overtime Hourly Rate Double-time Hourly Rate	91.88 137.81 183.75 <b>Discount</b> NDLERS PER M 73.50 110.25	OUR  119.45  179.15  238.90  Regular  AN HOUR  95.55  143.35	Amount #:	The minimum charge for labor and equipment is one (1) hour. Labor and equipment thereafter is charged in half (1/2) hour increments.  Orders cancelled without 24-hour writter notice will be charged a one (1) hour cancellation fee.

Signature also indicates you read and accept the Payment Policy and Terms and Conditions.

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order. There are no exchanges or refunds once item has been delivered to your booth. Cancellation must be received in writing 48 hours prior to first exhibitor move-in day.

<sup>\*</sup> All tax rates are subject to change.



# SHEPARD LOGISTICS SERVICES

# 2014 ASCP Annual Meeting & Exhibition

November 5 - 6, 2014

Gaylord Palms Resort - Kissimmee, Florida

#### **Shepard Exposition Services**

1531 Carroll Drive, NW Atlanta, GA 30318

Shepard Logistics Phone: 888-568-8858
Shepard Logistics Fax: 404-720-8733

Shepard Logistics Email: logistics@shepardes.com

Event Code: F192251114

COMPLETE THIS FURNI UNLT IF TOU ARE SHIPPING TOUR EA	CANODODTATION	
EXHIBIT MATERIALS TO		
INBOUND PICK UP LOCATION INFORMATION	SHIPPING INFORMATION	
<ul> <li>Payment Authorization form must be on file to pick up as charges will be included on your show services invoice.</li> </ul>	Number of Pieces	Est. Weigh
Requested Pick Up Date:	Crates	
Hours of Operation:	Cartons (cardboard)	
<del> </del>	Cases/Trunks (fiber) (color)	
Company	Skids/Pallets	
	Cornet (color)	
Address	Carpet (color)	
	Other	
(Cit.) (Ctota) (Zia)	Total Pieces Total Wt.	
(City) (State) (Zip)		
	Size of largest piece: L W	Н
SHIP TO	Loading Dock □ Yes □ No Lift Gate	
	ResidentialInside Pick upInside Delive	ery
☐ I will be shipping to the WAREHOUSE	Special Instructions:	
(Company Name, Booth #)		
2014 ASCP Annual Meeting & Exhibition c/o Shepard Exposition Services		
603 W. Landstreet Rd		
Orlando, FL 32824	OUTBOUND SHIPPING INFORMATIO	M
Oriando, 1 L 32824	I would like to schedule Outbound Transportation. Please prov	
Warehouse Deadline October 28, 2014  Date	Material Handling Agreement at show site for my shipping instrusignature. So we may deliver your Outbound Material Handling and labels, please complete the following information.	uctions and
☐ I will be shipping to SHOW SITE c/o Shepard Exposition Services	Ship to Address:	
(Company Name, Booth#)		
2014 ASCP Annual Meeting & Exhibition		
Gaylord Palms Resort	Contact Name:	
3208 Gaylord Way	Phone:	
Kissimmee, FL 34746	Deliver By Date:	
Delivery data. Nevember 4, 2014	Number of labels:	
Delivery date: November 4, 2014	Special Instructions:	
TYPE OF SERVICE - Choose One		
Next Day Air 2nd Day Air	TRANSPORTATION CHARGES  Charges for transportation services provided by Shepard shall the Credit Card on file.	l be billed to
Service via Air Transportation is charged based on Dimensional weight or Actual weight whichever is greater.	Type Card  Credit Card #:  Expiration Date:  Security Code:	
	Billing Address:	
Standard Ground Other (Truck Load, Specialized)	City, ST, Zip:  Name on Card:	
Ottaliadad Ground Ground Ground (Track Load, Specialized)		
	Authorized Signature:	
A REPRESENTATIVE FROM SHEPARD LOGISTICS WILL CONFIRM Please complete the following:  Exhibiting Co. Name:	RECEIPT OF YOUR EXHIBIT TRANSPORTATION REQUEE	EST.
Contact Name:	Phone #:	
Email:	Fax #:	
Authorized Signature:		
Signature indicates you have read and accept the Payment Policy and Terms and C	onditions.	



# **Shepard Logistics**

# **Complete Transportation Services**

## **Advantages of Shepard Logistics**

- 10% material handling discount for round trip SLS customer shipments
- Volume discounting for larger shipments
- Guaranteed price quotes online with online booking and scheduled pick-up
- Preferred and confirmed target times inbound
- Pre-printed bills and shipping labels correctly formatted inbound or outbound
- Free 30-day pre-event storage charges
- Ship direct to show site and avoid warehouse charges when facility permits
- Automated tracking and delivery status reports via email
- No driver waiting time charges inbound or outbound
- No additional trade show fees
- Priority Empty Return Labels to all inbound Logistics Customers
- Guaranteed pick-up outbound from show, with immediate loading following empty return
- Guaranteed on-time delivery to destination city, facility, or warehouse or it is free

# **Benefits of Shepard Logistics**

- Security; immediate outbound loading reduces risk of pilferage or misloading
- Convenience; less paperwork and less tracking
- Efficiency; scheduling travel, labor reliably, and possibly avoiding weekend overtime charges inbound
- Cost Saving; discounting of material handling charge

To take full advantage of the Shepard Advantage, contact

888.568.8858

logistics@shepardes.com





# **SHIPPING LABELS**

## 2014 ASCP Annual Meeting & Exhibition

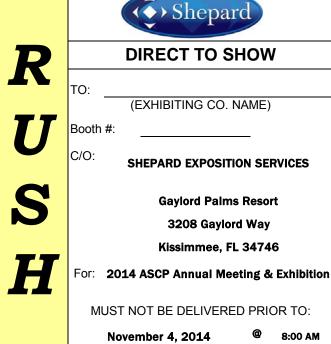
#### **ADVANCE SHIPPING ADDRESS LABELS**





#### **DIRECT TO SHOW SITE SHIPPING ADDRESS LABELS**

	( Shepard	
R	DIRECT TO SHOW	
1	TO:(EXHIBITING CO. NAME)	
IJ	Booth #:	
	C/O: SHEPARD EXPOSITION SERVICES	
S	Gaylord Palms Resort	
	3208 Gaylord Way	
77	Kissimmee, FL 34746	
H	For: 2014 ASCP Annual Meeting & Exhibition	1
	MUST NOT BE DELIVERED PRIOR TO:	
	November 4, 2014 @ 8:00 AM	





603 W. Landstreet Rd. Orlando, FL 32824

Customer Service Phone:

Customer Service Fax:

# **MATERIAL HANDLING AUTHORIZATION**

# 2014 ASCP Annual Meeting & Exhibition November 5 - 6, 2014

#### Gaylord Palms Resort - Kissimmee, Florida

Event Code: F192251114

(407) 888-9669

(407) 888-2301

Custom	er Service Email:	<u>orla</u>	indo@shepardes.	<u>com</u>							
				SH	IPMENT INFO	ORMATI	ON				
	complete the foll	•					Please indi		of pieces and	the estimate	
	n to ship to:		vance Warehou	se 🗆 Dir	ect to Snow Sit	te	# of Pieces		escription		Weight
	n to ship on (dat				<del></del>				Crates		
Our materials should arrive on (date):  Carrier Name:  Pro #:					_			Cartons			
					_			Cases			
Origin of Shipment (city, state):								Carpet			
Please provide a contact name and number for any questions Shepard may have							M	iscellaneous	(-1.)A/ -: -: t- 4		
in regards to this shipment:  Name: Phone:								10	tal Weight		
Name:											
			MATERIA	L HANDLI	NG RATES AI	ND ESTI	MATE WO	RKSHEET			
SHIP	WITH SHEPAR	RD LOGIST	ICS AND REC	EIVE A 10%	6 DISCOUNT	ON MAT	ERIAL HA	NDLING W	TH Signatu	re Series	Shipping.
			es Shipping, pl								
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เกเรา	nanuai. <b>Signa</b> i		Shipping does		· -					pments ov	er 10,000
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COMPI	ITATION OF MA	TERIAI HAI	NDLING SERVIC	ES							
			ompletely, or in pa		d as a package.	When red	ordina weiah	nt. round up to	the next 100 lb	s. For examp	le: 285 lbs. =
	-		unt or minimum cl					.,			
	Sta	andard Ma	aterial Handli	ng			Signa	ature Ser	ies Materia	l Handling	J
Weight		Description		Price	Total	Weight		Descripti	on	Price	Total
		Direct Shipm	ents to Showsite	9			ı	Direct Ship	oments to Shov	vsite	
	\$94.75	\$142.25	\$123.25				\$85.25	\$128.00	\$110.75		
	Crated	Uncrated	Special Handling				Crated	Uncrated	Special Handlin	g	
	35030 / 35033	35043	35038			35	390 / 35395	35391/ 353	99 35394 / 3	5402	
	Adv	vance Shipm	nents to Warehou	ıse			1	Advance Shi	pments to War	ehouse	
	\$97.75		\$127.00				\$88.00 \$114.50				
	Crated	Spe	cial Handling				Crated Special Handling		cial Handling		
	35010 / 35013		35036				35393 / 353	397 35	5392 / 35401		•
Pieces	:	Small Packages	(FedEx/UPS/DHL und	der 30 lbs.)							
	\$49.00		\$98.00				These ra	ates are	inclusive	of overt	ime.
	Each carton	Min	. per shipment								
	35048		35045		<u>,                                      </u>		RATES A	RE PER 100	LBS. WITH A 20	00 LB. MININ	IUM
			lete the payment		-	ional overt	ime charges	will be invoic	ed at	Subtota	al \$
show sit	e and are subject	to change pe	ending move-in/mo	ove-out sche	dule.					N/A Tax	<b>'</b> : \$
			only an estimate.							Amount Due	e: \$
		handling red	eiving report. Adju	ustments will	be made accord	lingly. Any	adjustments	s to charges r	nust be		
made at	show site.										
Single	pieces weighir	ng more tha	an 5000 pound	s CANNOT	be accepted	at the w	arehouse.	Loose, eas	ily damaged, u	ncrated, or	
_		_	be shipped dire		•			,	,	, .	
If you ha	ave any questions	about materi	al handling, pleas	e contact She	epard Customer	Service d	epartment.				
Please	complete the fol	llowina:									
	ny Name:	· ······g·				Booth	#:				
-	t Name:	-				_					
						P∏On∺					
Alltha"	izad Signatura					_Phone	<b>"</b>				
	ized Signature:	es is authoriza	ed to perform mat	erial handling	Services on heh	_	-	mnany named	ahove Signatur	re also indica	es vou have

Payment Authorization must be completed and returned with Material Handling Worksheet. Other charges may apply, please review Material Handling Information

\* All tax rates are subject to change.

form included in this manual.



603 W. Landstreet Rd. Orlando, FL 32824

Customer Service Phone: (407) 888-9669 Customer Service Fax: (407) 888-2301

Customer Service Email: orlando@shepardes.com

# **STORAGE AUTHORIZATION FORM**

# 2014 ASCP Annual Meeting & Exhibition November 5 - 6, 2014

Gaylord Palms Resort - Kissimmee, Florida

Event Code: F192251114

STORAGEA	OTHORIZATION
Please fill out the information below:	
Company Name:	Booth #:
Contact Name:	Phone #:
<ul> <li>For liability reasons, only shipments for which material handling storage services.</li> </ul>	drayage charges have been paid to Shepard will be eligible for Shepard
<ul> <li>All packages must be properly packed &amp; labeled. Shepard Expositi package or container, whichever is less. No uncrated material wi</li> </ul>	ion Services' limit of liability will be <b>\$5.00 per pound or \$500.00 per</b> II be accepted at the warehouse.
SHOWSI	TE STORAGE
materials will be accessible during the show by Shepard person	e and will be returned to your booth after the close of the show. The nnel only. A minimum one-hour material handling labor charge at show e. There is no charge to return materials to your booth at the close of the e foot per day (\$20.00 Minimum).
Accessible Storage: Materials in accessible storage will be accessible accepersonnel are required to move materials into or out of storage moved. (\$100.00 Minimum)	cessible during the show but not necessarily by exhibitors. When Shepard e, will be billed at the material handling labor rates each time material is
There will be no charge to return material to the booth at the cl stored at the sole risk of the Exhibitor. (35166)	lose of the show. Accessible storage is not considered secure and is
	RTATION AND HANDLING
take note of the important information below.  All shipments selected to be returned to warehouse are subject to a Material Handling Fees do not include transportation or handling to	applicable transportation and handling fees. Please note that Onsite and from the warehouse.  The same recommendation and handling fees and from the warehouse.  The same recommendation are the same recommendation and from the warehouse will incur the same recommendation.
following charge: <b>\$20.00 per cwt. (\$400.00 min.)</b> (35005)	
Storage per Month Service Fee: Monthly storage is \$10.00 p charged for shipments that are returned to Warehouse and sto (Monthly storage is charged the current year.) (35006)	er cwt per month (\$100.00 min). Storage fee will automatically be ared in excess of three (3) business days.
Special instructions or remarks:	
Where will your shipments be going AFTER they have been sto	ored?
Shipped to another destination as arranged via Shepard Logistics Serv	rices
Transport to another SES show:  Pick-up arranged with another carrier	Delivery Date:
Please complete the following:	
Company Name:	Booth #:
Contact Name:	Phone #:
Authorized Signature:	
tinguations also indicates you used and assent the Deversant Deliev and	Lawren and Conditions

 $\label{lem:signature} \textbf{Signature also indicates you read and accept the Payment Policy and Terms and Conditions.}$ 

Must order by discount deadline date to receive discounted pricing. Payment Authorization must be completed and returned with order. There are no exchanges or refunds once item has been delivered to your booth. Cancellation must be received in writing 48 hours prior to first exhibitor move-in day. Rental items not ordered and found in use in your booth are subject to "Regular" rate billing.

\* All tax rates are subject to change.



# MATERIAL HANDLING INFORMATION

#### Shepard Exposition Services

# 2014 ASCP Annual Meeting & Exhibition

603 W. Landstreet Rd. Orlando, FL 32824 Customer Service Phone: (407) 888-9669

Customer Service Email: orlando@shepardes.com

#### **MATERIAL HANDLING INFORMATION & ADDITIONAL CHARGES**

#### **SPECIAL HANDLING**

#### Rate as shown on Material Handling Authorization Form

The standard material handling applies to shipments that cannot be readily handled off or onto a truck using a conventional forklift or pallet jack equipment without rehandling. A special handling charge applies if your shipment requires extra labor for stacking or unstacking containers on a truck (cubic loading), tarping or untarping freight or containers, rigging pieces for loading or unloading on a truck or from the ground, loading or unloading materials in a freight elevator, or other circumstances requiring the rehandling of materials including but not limited to freight on the truck needing to be unloaded in a specific order/orientation or requires freight on the truck to be moved to unload actual delivery.

**OVERTIME** Surcharge:

Based on show move-in/move-out schedule and/or late driver check-in, an overtime surcharge per occurrence applies to shipments handled at show site during overtime hours. Your advance warehouse shipments may be received during straight time, but due to scheduling conflicts beyond Shepard's control may be moved into the exhibit hall on overtime. Any additional overtime charges will be invoiced at show site and are subject to change pending movein/move-out schedules. Handling times will be documented on shipping documents. Drivers picking up outbound shipments will be sequenced for loading ONLY after a bill of lading is submitted to the Shepard Service Desk AND the driver has checked in.

#### **WAREHOUSE OVERTIME**

Warehouse Material Handling rates may be subject to inbound overtime fees should the move-in schedule dictate overtime is required to deliver all warehouse freight prior to the beginning of exhibitor move-in. This would also be true if freight was received after hours at the warehouse trapping facility.

#### **EARLY/LATE SHIPMENTS TO WAREHOUSE** Surcharge:

35003

A surcharge will apply to shipments not arriving within the published dates (refer to Show Information page for dates) for advance warehouse or arriving on show site after show opening.

#### **UNCRATED SHIPMENTS**

#### Rate as shown on Material Handling Authorization Form

An additional charge of 50% (or as stated on Material Handling Authorization page) of the applicable material handling charge at the time of delivery shall be charged for all loose, uncrated, or unprotected shipments received at the show site docks. The charge is a one-time charge that includes both move-in and move-out of the show, and is based on the weight of the shipment handled.

**OFF-TARGET DELIVERIES** 35004 Surcharge:

For targeted shows (exhibitors who received/requested a Targeted Date/Time), a surcharge will apply if shipment is not delivered (or carrier has not checked in) during assigned target date/time.

#### MARSHALING YARD \$30 per Shipment Surcharge:

35250

Where Shepard Exposition Services as the show contractor must lease space for marshaling yard operations because no space is provided by the facility, Shepard may charge a one time fee per shipment processed inbound and/or outbound through the marshaling yard.

#### REWEIGH OF SHIPMENTS Surcharge: \$25.00 per forklift load

35282

An additional charge per forklift load will be applied to shipments that have to be reweighed at the dock due to the lack of a certified weight ticket, or an incorrect or understated weight on a delivery document.

#### **EMPTY CRATE STORAGE** Surcharge:

35105

\$10.00 per piece, Minimum \$40.00 A charge per crate, carton or skid applies when Shepard handles the storage and return of empties from a shipment not received by Shepard and therefore not subject to material handling charges.

#### SMALL PACKAGE CONSOLIDATION

Cartons weighing 30lbs or less will qualify for the small package rate. Should one delivery contain 15 or more small packages, it can be consolidated and charged as standard material handling for a lower rate. Packages exceeding 30lbs will be billed standard Material Handling fees at the prevailing show rates.

**ENVELOPE DELIVERIES** Surcharge: \$10.50 per envelope 35007

During show hours at the show facility, a charge will apply to receiving and delivering envelope packages to your booth.

#### \$150.00 round trip 35106 MOBILE SPOTTING FEE Surcharge:

Vehicles operated by exhibitors may be allowed on the exhibit hall floor for loading or unloading, if Shepard determines such activity to be operationally feasible and safe. All vehicles operated on the exhibit hall floor must be escorted by Shepard personnel. In such cases, a MOBILE SPOTTING FEE will be charged. All local fire marshal rules and regulations apply. Please call customer service for details.

If you have any questions about material handling, please contact Shepard Customer Service department.



# MATERIAL HANDLING 101

#### 2014 ASCP Annual Meeting & Exhibition

#### **MATERIAL HANDLING Q&A**

#### What is material handling (also referred to as drayage)?

Material handling is the process of unloading your freight from your shipping carrier, either at the warehouse or show site, delivering it to your booth, storing your empty containers (empties) if required, returning of your empties at the close of show, and then reloading your freight back onto your shipping carrier.

#### What is the definition of "freight"?

Any exhibit materials that are shipped or delivered to the advance warehouse or show facility via shipping carrier, POV, or delivery truck.

#### What is a "certified weight ticket"?

A printed weight ticket from a scale certified or inspected by a government authority such as the Dept. of Agriculture, indicating the date weighed, the weight of the shipment and the vehicle ID of the unit being weighed.

#### **IMPORTANT FACTS ABOUT ADVANCE SHIPMENTS**

#### What are advance shipments?

All shipments that are addressed to the advance warehouse address (please refer to "Advance Warehouse" shipping labels included in this manual).

Shepard will begin accepting your shipments 30 days prior to first show open day (date may vary depending on show schedule).

The warehouse will receive shipments Monday-Friday,  $8:00 \, \text{am}$  -  $4:00 \, \text{pm}$ , excluding holidays.

Shipments must arrive by advance warehouse deadline date to avoid a late surcharge. (Please refer to the "Show Information" page included with this manual for deadline date.)

Crates, cartons, skids, fibercases, and carpets can be accepted at the warehouse, but DO NOT ship crates weighing over 5,000 lbs., loose/uncrated shipments and/or machinery to warehouse. You must ship those items direct to show site.

All shipments must have a bill of lading or delivery slip indicating number of pieces and weight. **Certified weight tickets required.** 

All shipments must be prepaid, no collect on delivery shipments will be accepted.

#### **MATERIAL HANDLING CHARGES**

#### What determines how much I'm charged?

Charges are based off the weight from your inbound weight ticket included with your shipment.

#### How do I calculate material handling charges?

Material handling services, whether used completely, or in part, are offered as a package. When recording weight, round up to the next 100 lbs. EXAMPLE: 285 lbs. = 300 lbs./100 lbs. = 3 X RATE = \$ Amount or minimum charge, whichever is greater.

#### Will there be any additional charges?

Additional charges may apply. Please review the Material Handling Authorization and Material Handling Additional Services forms included in the manual for all applicable fees.

#### **SMALL PACKAGES**

#### What are small package carrier shipments?

Shipments that arrive via small package carrier such as FedEx Express Service, UPS small package service, DHL small package service, and other carriers in this category and do not have a **certified weight ticket** included with shipment. This applies to packages weighing under 30 lbs.

#### How do I calculate my small package carrier shipment?

Charges for small package carrier shipments are based on per carton, per delivery. Example: I'm shipping 3 packages via FedEx, how much will I be charged?

3 x per carton rate = \$ amount charged (plus any additional fees that may apply)

Please be advised that your whole shipment may not arrive to its destination at one time. Therefore you may be charged per each delivery, and minimum charges may apply.

#### **CRATED~UNCRATED~SPECIAL HANDLING**

#### What are CRATED materials?

Materials delivered that are skidded or in a container that can easily be unloaded/reloaded with no special handling required.

#### What are UNCRATED materials?

Materials delivered that are loose, pad-wrapped or unskidded without proper lifting bars and/or hooks.

#### What is SPECIAL HANDLING?

Shipments delivered that require extra labor for stacking or unstacking containers on a truck, tarping or untarping freight or containers, or rigging pieces for loading or unloading on a truck or from the ground, or other circumstances requiring the rehandling of materials. Cannot be completed solely with one forklift and operator.

#### What is the difference between material handling and shipping?

**Shipping** is the process of carrying your shipment from your location, pick-up area to it's destination and also the process of returning your shipment back to your location after the close of the show. **Material handling** begins at the time your shipment arrives to the docks (please refer to "What is material handling?" for the full definition.)

#### Do I need to order a fork lift to unload or reload my freight?

No. please do not order a forklift for unloading/reloading of your materials.

#### What does CWT mean?

CWT is an acronym for Century Weight, therefore it means per 100 lbs.

#### **IMPORTANT FACTS ABOUT DIRECT SHIPMENTS**

#### What are direct shipments?

All shipments that are addressed directly to the exhibit facility (please refer to "Direct to Show" shipping labels included in this manual).

Shipments must arrive during published exhibitor move-in times only. Do not ship direct to show site in advance. If delivery cannot be guaranteed to arrive during exhibitor move-in, shipment must go to advance warehouse.

All shipments must have a bill of lading or delivery slip indicating number of pieces and weight. **Certified weight tickets required.** 

Crates weighing over 5,000 lbs. or loose/uncrated shipments must be shipped direct to show site to arrive during exhibitor move-in times. All shipments must be prepaid, no collect on delivery shipments will be accepted.

#### SIGNATURE SERIES SHIPPING

#### How can I make shipping my show materials easier?

- Signature Series Shipping will make it easier with the following
- ~ Receive a 10% discount off of material handling rates (restrictions apply).
- ~ Worry-free shipping to and from your show.
- ~ Priority Empty Service priority of empty return at the close of show
- Volume discounted shipping rates
- Charges will be billed to your show invoice-one less invoice/bill to keep track of.
- No driver wait fees.

#### **LIABILITY INSURANCE**

#### What is and why would I need liability insurance?

Accidents happen, therefore, most show organizers and facilities require liability insurance. Please refer to your booth contract for exact minimums required.

Please make sure your materials are covered from the moment they leave your company location to the time they return after the close of the show.

If applicable, included in your manual is information and an application for liability insurance and booth coverage can also be purchased to protect your valuable exhibit materials.

#### **OUTBOUND SHIPMENTS**

You must complete a Shepard Material Handling Agreement (MHA) for all outbound shipments. A MHA will be distributed at show site if all services have been paid in full, or you can request one at the customer service desk.

Upon completion of packing and labeling of your materials, complete the bill of lading with all required information, and return to customer service. If you have questions on how to complete your bill of lading, please ask a Shepard customer service representative located at the customer service desk.

If you are NOT using the designated shipping carrier, you must call your carrier with pick-up information. If your carrier fails to pick up your shipment, Shepard will either reroute your freight through the carrier of our choice or return to the local warehouse (whichever is indicated on your MHA).



# **OUTBOUND BILL OF LADING/SHIPPING LABEL REQUEST**

# 2014 ASCP Annual Meeting & Exhibition

November 5 - 6, 2014

#### Gaylord Palms Resort - Kissimmee, Florida

Event Code: F192251114

# Shepard Exposition Services

603 W. Landstreet Rd. Orlando, FL 32824
Customer Service Phone: (407) 888-9669
Customer Service Fax: (407) 888-2301
Customer Service Email: orlando@shepardes.com

#### PRE-PRINTED OUTBOUND BILL OF LADING AND SHIPPING LABELS

All outbound shipments require a Bill of Lading and shipping labels. Shepard offers complimentary pre-printing of these items. To take advantage of this service, please complete this request and submit by the deadline date above. Your pre-printed BOL and labels will be delivered to your booth prior to the close of the show.

\*Note: All third parties must pick up BOL/labels at the Shepard Service Desk.

Note. All tillia parties musi	pick up BOL/labels a	it the Shepard S	ei vice Desk.		
SHIP TO ADDRESS:					
COMPANY NAME					
DELIVERY ADDRESS					
CITY			s		ZIP
CONTACT NAME				BOOTH_	
Number of Pieces:		Number o	of Labels R	equested: _	
Crate	Skid	Case	es	Carton	
Type of Service:	ernight 2nd Da	ay			
CARRIER SELECTION  OFFICIAL SHOW CAR  **If selecting a carrier other			-	:	
** If using FedEx or UPS yo				іскир.	
OUTBOUND SHIPMENT R  1. Shepard will print and 2. Exhibtors must properly p 3. Completed BOL must be a 4. Please see the SES service	deliver your BOL wi ackage and label all r turned in to the Shepa	materials. ard Service Desl	_	-	
TRANSPORTATION CHAR	GES BILLING ADD	RESS:	SAME A	S SHIP TO ADD	RESS
Company Name				_	
Address				_	
City		State	_Zip	_	
Shipping Options:					
Inside Delivery	Residential	Lift Gate	No Lo	oading Docks _	
Please complete the followi Company Name: Contact Name:	ng:		Booth #: _Phone #:		_
Authorized Signature:	ad and assert the D			·	_



## 2014 ASCP Annual Meeting & Exhibition

November 5 - 6, 2014

Gaylord Palms Resort - Kissimmee, Florida

#### **INSURANCE 4 EXHIBITORS**

# EXHIBITOR GENERAL LIABILITY INSURANCE PROGRAM \$1,000,000 Per Occurrence / \$2,000,000 Aggregate

Premium Rates and Benefits - Please check all plan numbers that apply.
1 Day - \$89.00 Six Months - \$500.00
2-5 Days - \$109.00 Annual - \$950.00
6-30 Days - \$400.00
Additional 5% of total premium to increase general aggregate to \$2,000,000
Why wait? Visit our website www.insurance4exhibitors.com/shepard to complete the online application and register in 3 minutes or less or fill out this form and submit via fax. We accept: VISA, MasterCard or American Express.  IAME:
CONTACT:
HONE: EMAIL:
DDRESS:
Pates of Event: Time(s):
ocation of Event:
ddress:
Pescription of Event:
las any prior coverage been cancelled or non-renewed: Yes No  If yes, please describe and provide loss history:
lame, Address and Relationship of all additional insured to be added to the policy:
.)
to coverage is bound until you receive a certificate of insurance and payment is made. Insurance4Exhibitors reserves the right to return our payment and not bind coverage. Coverage and a certificate of insurance will be bound within 1 business day. his summary of coverage and exclusions is no substitute for reading the entire policy. To receive an entire policy, contact the program dminstrator.
ny person who knowingly presents a false or fraudelent claim for payment of a loss or benefit or knowingly provides false information on application for insurance may be guilty of a crime and may be subject to civil fines and criminal penalties. I certify that the above formation is true and coverage is not applicable until notified by broker.
Please bill by VISA / MasterCard / AmEx Card #
xp. Date Authorized Amount CID / CIV Code
ardholder Address:
uthorized Signature Date

Insurance4Exhibitors, 30285 Bruce Industrial Parkway, Suite B, Solon, OH 44139 Phone: 440-349-6650, Fax: 440-815-2154, <a href="www.insurance4exhibitors.com">www.insurance4exhibitors.com</a>

## **Shepard Glossary**

Advanced Freight – Refers to freight that has been sent to Shepard's warehouse prior to the Event move in.

Advance Order – An order for services sent to service contractor prior to installation date.

**Aisle Carpet** – The carpet that is placed on the Event floor in the aisles to separate the booths.

**Back Wall** – Refers to the drape used at the rear of a standard booth.

<u>Bill of Lading</u> – A legal document that establishes the terms between the shipper (exhibitor) and transportation company (carrier) for the transport of goods between specified points for a specified charge. A bill of lading is required to be filled out and turned in at the Shepard Service Desk at the close of the show, after the exhibitor is all packed up, in order to Shepard to release the freight to the transportation company (carrier)

**Booth Package** – This term describes the equipment supplied to exhibitors from show management.

<u>Certified Weight Ticket</u> – Certified weight ticket is a required documented measurement used for shipping exhibit properties. All carriers checking into a Shepard marshaling yard are required to present a certified weight ticket at check in.

<u>Common Carrier</u> – A transportation company moving exhibitor freight, which usually only accepts crated materials that it can consolidate with the properties of other customers into one shipment bound for the same destination. Only Shepard can accept freight from a common carrier.

Corner Booth – An exhibit space with exposure on at least two aisles, usually found at the end of a row of inline booths.

<u>CWT</u> – "Century Weight" or "hundredweight". The total weight of a crate is divided by 100 to obtain billable weight. 51,000 lbs / 100 = 510 cwt <u>Drayage</u> – The service that includes delivery of materials to an exhibit space, removal of empty crates, storage of crates during the Event, return of crates at the end of the Event, and delivery of materials to the carrier loading area.

DT Labor - Double-time labor, or work performed on double time and charged at twice the published rate.

<u>Empty Sticker</u> – A colored sticker used to mark empty crates and boxes for storage provided in the material handling service. See Service Desk for Empty Stickers.

<u>Exclusive Contractor</u> – One who holds an exclusive contract with a facility or event manager to provide specified services to that facility or Event. <u>Exhibitor-Approved Contractor (EAC)</u> – Also called an independent contractor, a supplier hired by an exhibitor to perform trade Event services independently of Event management-appointed contractors.

<u>Exhibitor Kit</u> – Also known as a Service Manual, this is package of information that contains all rules, regulations and ordering forms relating to an exhibition, provided to exhibitors by Event management.

Facility Carpeted – Indicates the exhibit hall and/or ballroom in which the Event is taking place is already carpeted.

Floor Order - An order for product or service placed after Advance Deadline therefore not eligible for discounted rates.

Floor Port – A utility box recessed in the floor containing electrical, telephone or plumbing connections.

<u>Freight</u> – Exhibit properties and other materials shipped for an exhibit.

Freight Desk – The area where inbound and outbound exhibit materials are handled at a trade event.

<u>Forklift / Ground Rigging</u> – Handling and assembly of machinery that requires the use of a forklift. This includes positioning and/or re-skidding of exhibitor material, machinery and equipment.

Hard wall – A type of exhibit construction in which walls are made of a solid material, rather than fabric.

**I&D** – Installation and dismantling of an exhibit by a labor source. Exhibitors may orders this service from the general contractor.

**ID Signs** – Typically a 7" x 44" cardstock sign that contains exhibitor name and booth number.

<u>In-line</u> – An exhibit that is constructed in a continuous line with other exhibits.

Island Exhibit – An exhibit with aisles on four sides. There is no pipe and drape construction provided to Island booths.

<u>Labor</u> – Contracted workers who perform services. When labor is ordered, hours are based on estimates and will be billed actual time incurred. Requested times are not guaranteed and are based on availability. Minimum of one hour will be charged. Additional time will be billed in increments. Rates are based on when labor was performed: ST, OT, DT.

<u>Logistics</u> – Point to point transportation services for freight by an appointed carrier.

<u>Marshaling Yard</u> – A lot where trucks gather for orderly dispatch to Event site. When Shepard provides a marshaling yard, all carriers must check in, present a weight ticket, and will be guided to the docks to unload when a space is available. The same is true for the out of the show. Applicable fee applies.

<u>Move In</u> – Refers to the date and time that exhibitors gain access to a facility and are able to begin the construction and/or set up of their booth. <u>Mobile Spotting Fee</u> – The charge for Shepard personnel to safely guide vehicles operated by exhibitors on the exhibit hall floor when approved by show management and if Shepard determines such activity to be operationally feasible and safe. All vehicles operated on the exhibit hall floor must be escorted by Shepard personnel. All local fire marshal rules and regulations apply. Please call customer service for details.

Move-out – The date/time specified by Event management for dismantling exhibits and clearing the exhibition floor. Also referred to as Tear Down.

<u>Padded Van Shipment</u> – Uncrated goods covered with blankets or other protective padding and shipped via van line.

<u>Perimeter Booth</u> – A booth space on an outside wall.

<u>Pipe and Drape</u> – Tubing covered with draped fabric to make up rails and back wall of a trade show.

<u>Porter Service</u> – A service that includes the emptying of wastebaskets within the booth at specific intervals during the show.

**Quad Box** – Four electrical outlets in one box provided by the electrical contractor.

<u>Registration</u> – This refers to an area that Event management uses to register and check in Event exhibitors, buyers and attendees. This is the place in which show badges can be obtained.

<u>Rigger</u> – A skilled worker responsible for handling and assembly of machinery.

<u>Right-to-Work state</u> – A state where no person can be denied the right to work because of membership or non-membership in a labor union. See the Union Rules and Regulations within your manual for specific guidelines.

**Service Desk –** The location at which exhibitors order services.

<u>Side Rails</u> – The wall between two booths used to divide exhibits, typically 3' high.

Skirting – Decorative covering around tables and risers. Tables are skirted on 3 sides unless additional skirting is ordered.

Special Handling: An additional charge that applies to exhibits shipments requiring extra labor, equipment, or time for delivery to exhibit space.

<u>ST labor</u> – Straight time labor, or work performed during normal hours at the standard rate.

<u>Targets</u> – Exhibitor move in date/time prior to general move-in available by appointment only.

<u>Visqueen</u> – A clear heavy plastic sheeting that is placed over exhibiting carpeting after it is laid in order to protect it until show opens.