

DISCOUNT DEADLINES

☐ **Act Now!**

Sponsorship Opportunities

Contact AFCEA Exhibit and Sponsorship Management at 703-995-2567 or afceaexhibits@jspargo.com

☐ September 20

Advance Shipments may begin arriving at the warehouse

☐ September 22

Brede Custom Exhibit Rental deadline

☐ September 25

Lead Retrieval advance discount deadline

☐ September 30

Discount Deadline for Electrical Services

☐ October 6

Discount Deadline for Baltimore Convention Center Services:
Internet, Audiovisual Services, and Rigging

☐ October 6

Brede Exposition Services order forms due for discount:
Carpet, furniture, labor, forklift, booth cleaning, sign orders

☐ October 13

Advance warehouse shipments deadline
(After this date, shipments received at the warehouse are subject to additional late charges)

☐ October 22

Onsite/Direct shipments may begin arriving at the Convention Center at 8:00 AM (Shipments sent to the Convention Center before this date may be turned away or accrue high charges, if accepted early)

The deadlines above are the most common deadlines exhibitors have questions about. Please refer to the individual order forms from official service contractors for all other deadlines.